



**RISE  
WITH  
SAP** | Driving Business  
Innovation  
Together

# RISE with SAP

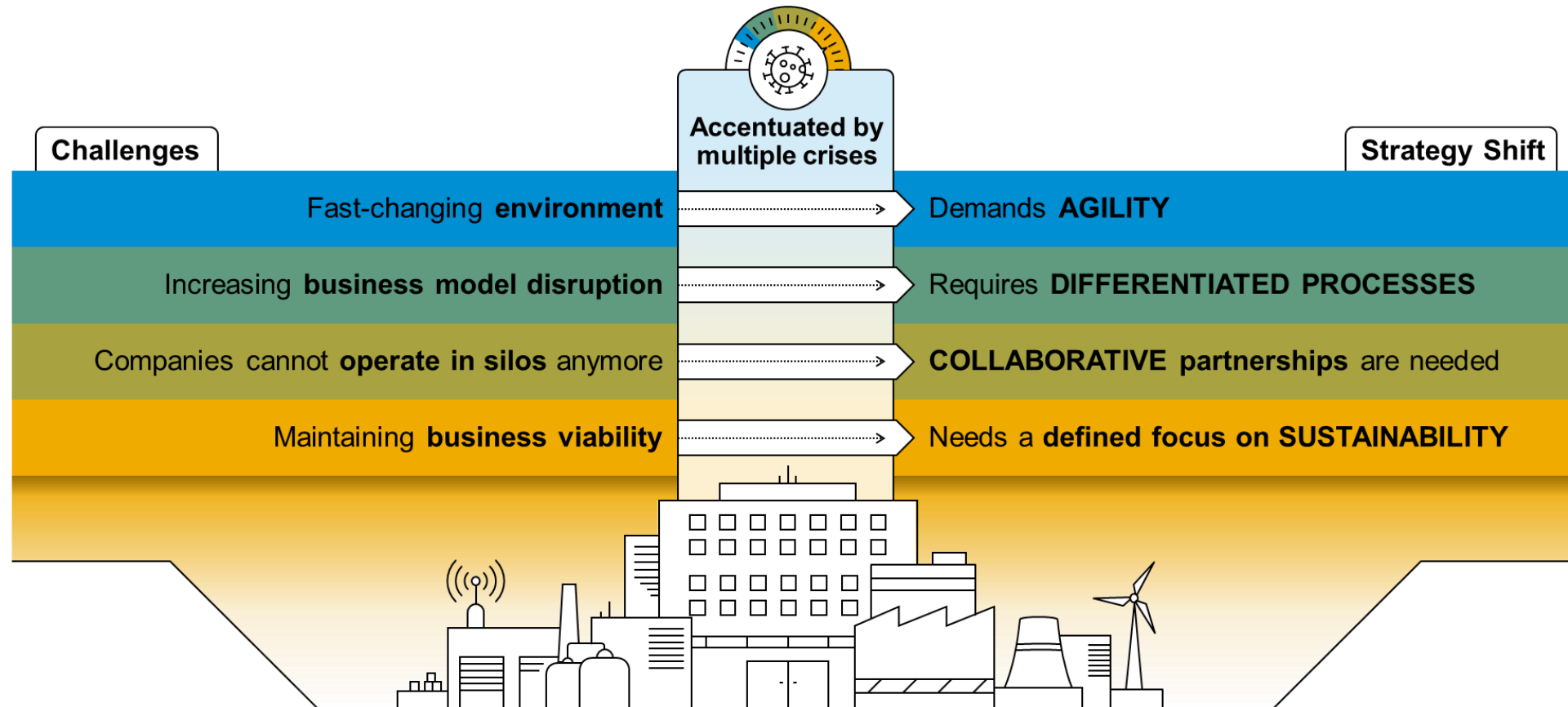
## More agility for your cloud transformation

Alexander Michnov, SAP  
10. November 2022

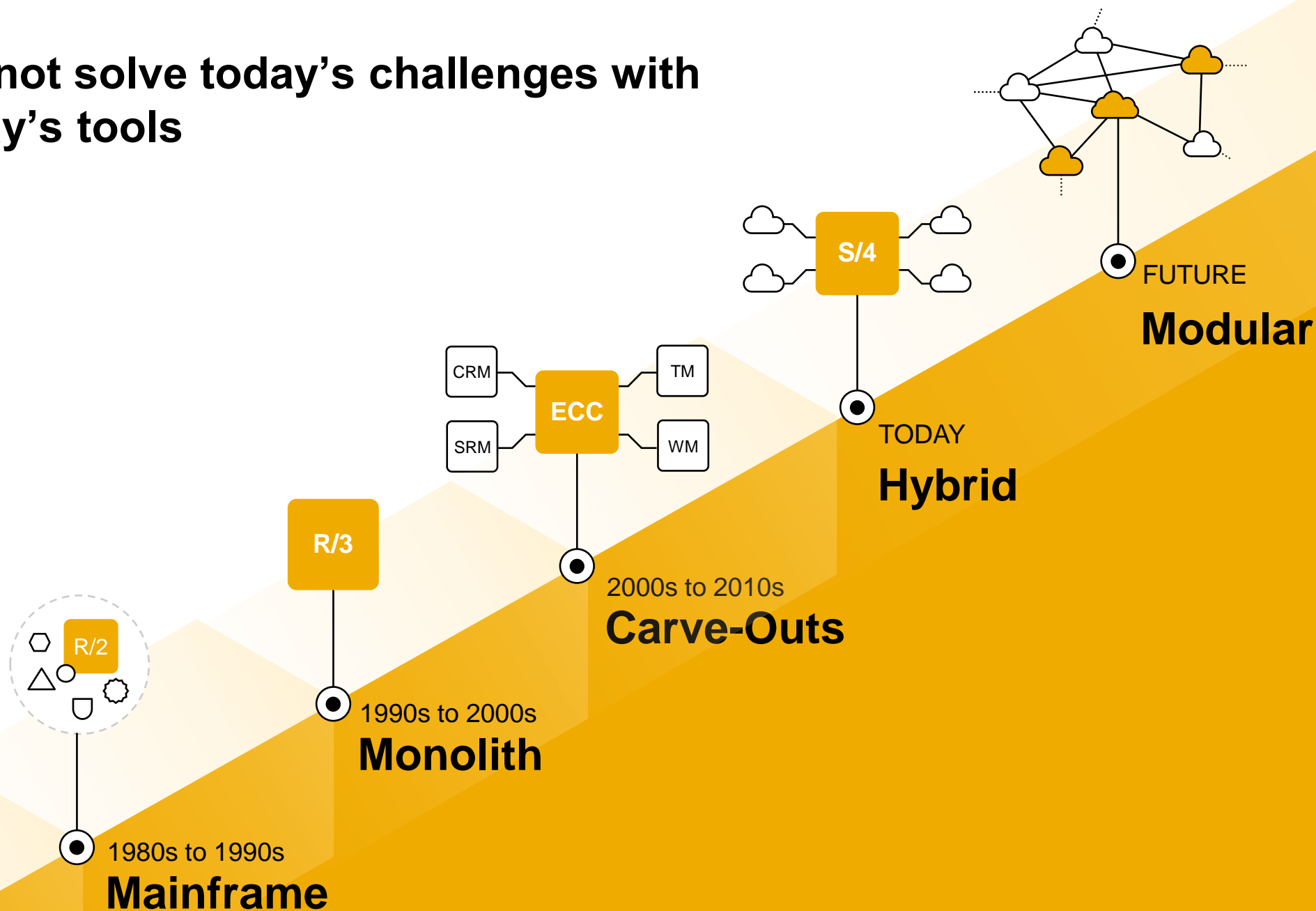
Public



# Enterprises are facing many challenges leading to seismic shifts in strategies

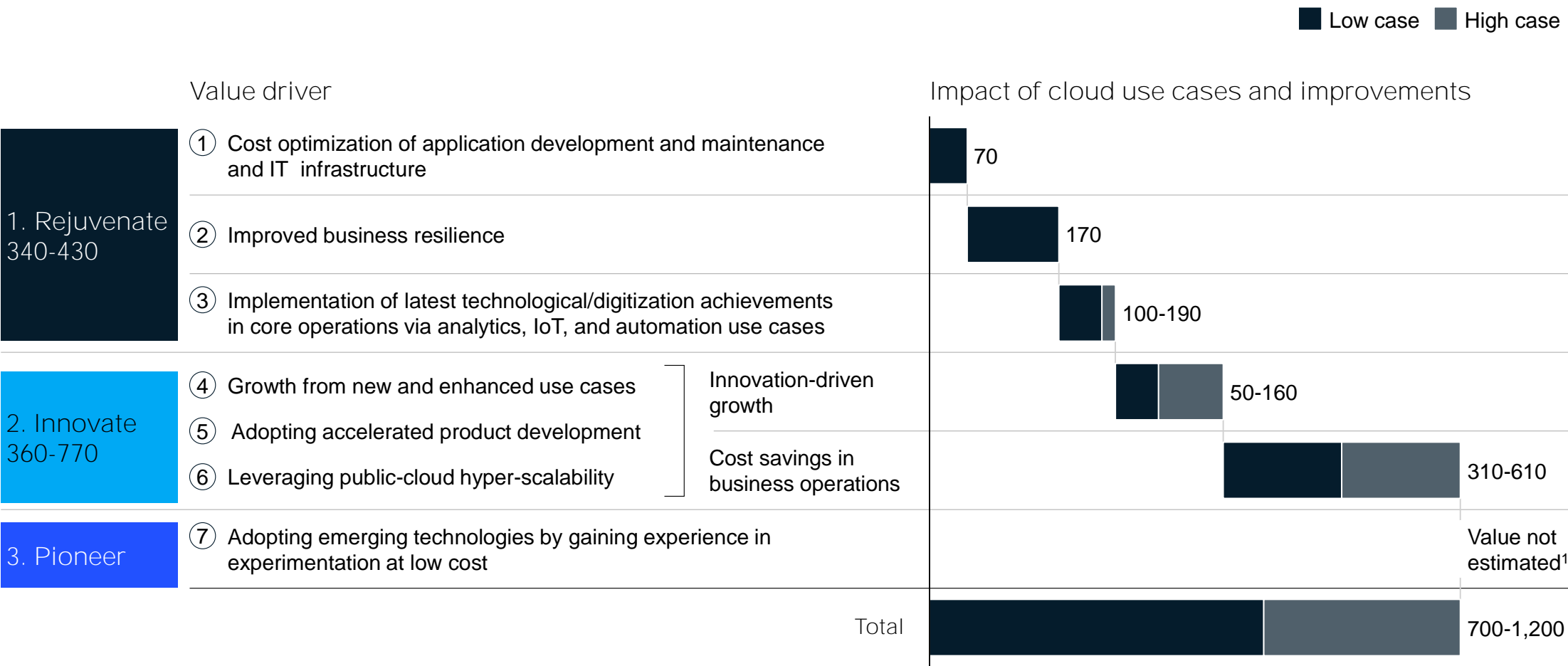


**You cannot solve today's challenges with yesterday's tools**



# 7 value drivers could enable cloud to deliver more than \$1 trillion in 2030 EBITDA value across the Fortune 500 by 2030

Estimated 2030 EBITDA run-rate impact, USD bn

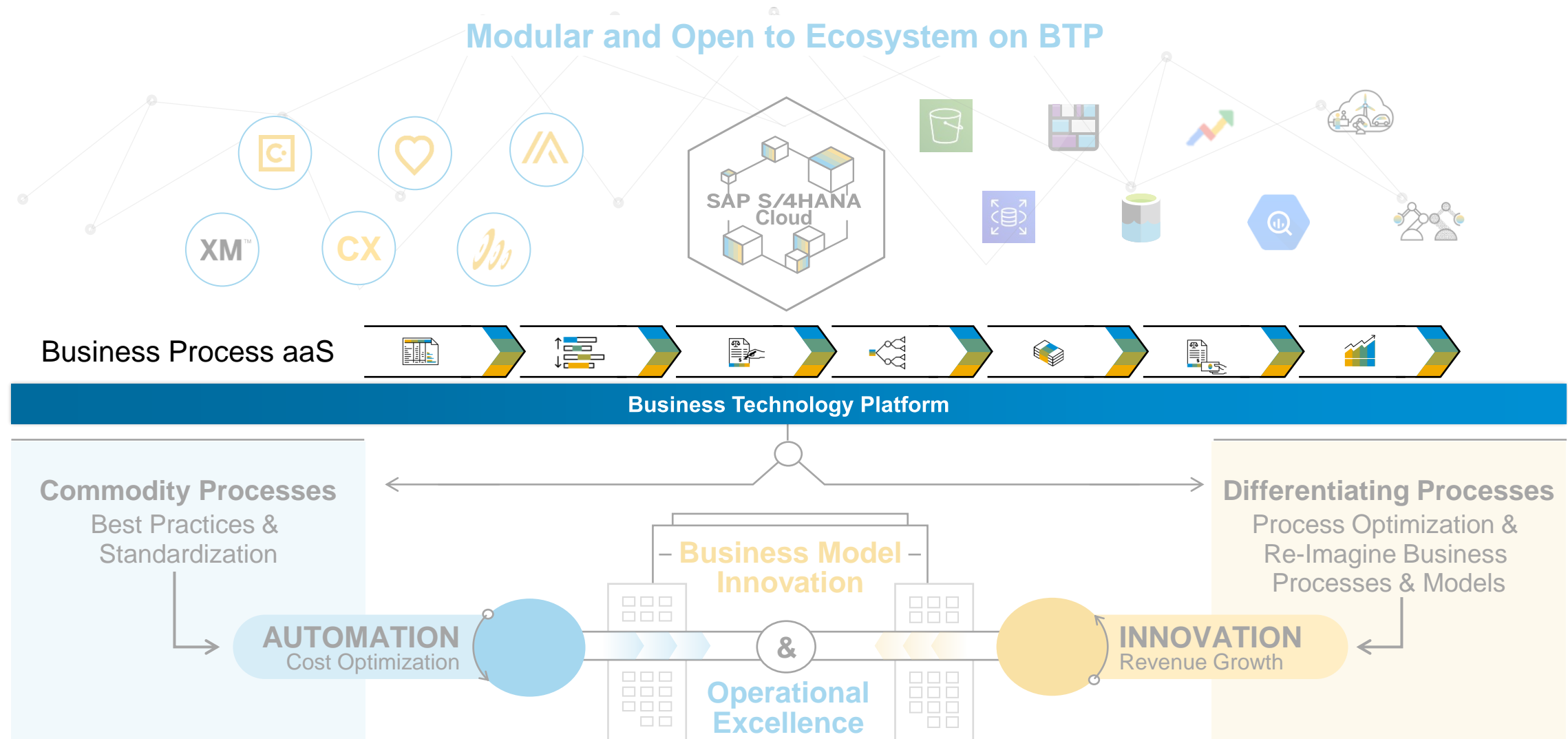


1. Premature to estimate value in 2030  
Note: Cost of implementation is not included in calculation

Source: Independent 3-party research data (OmnicomGroup and Known), industry and McKinsey expert interview, McKinsey D2020 IT cost benchmarking, McKinsey Global Institute research, team analysis<sup>1</sup>

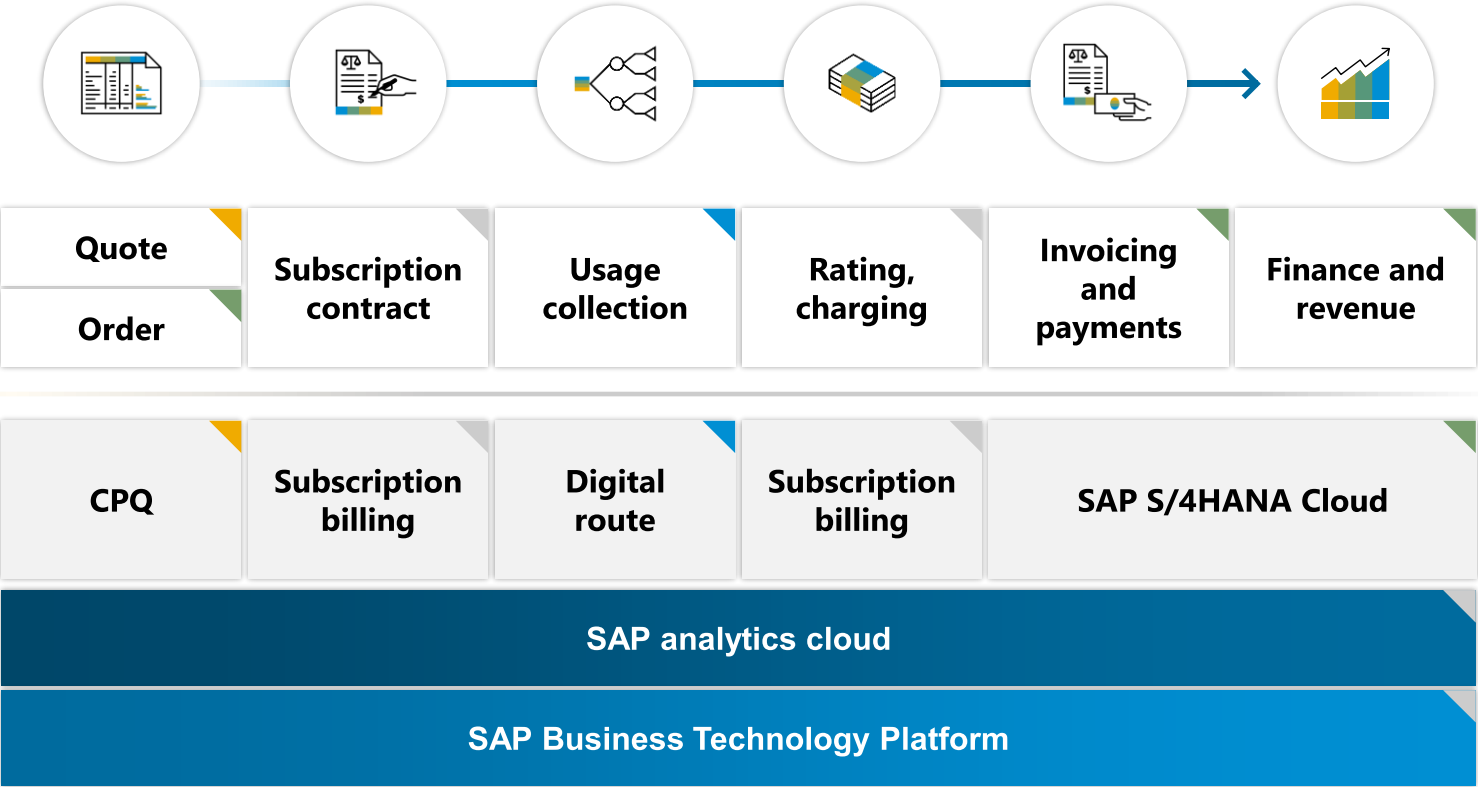
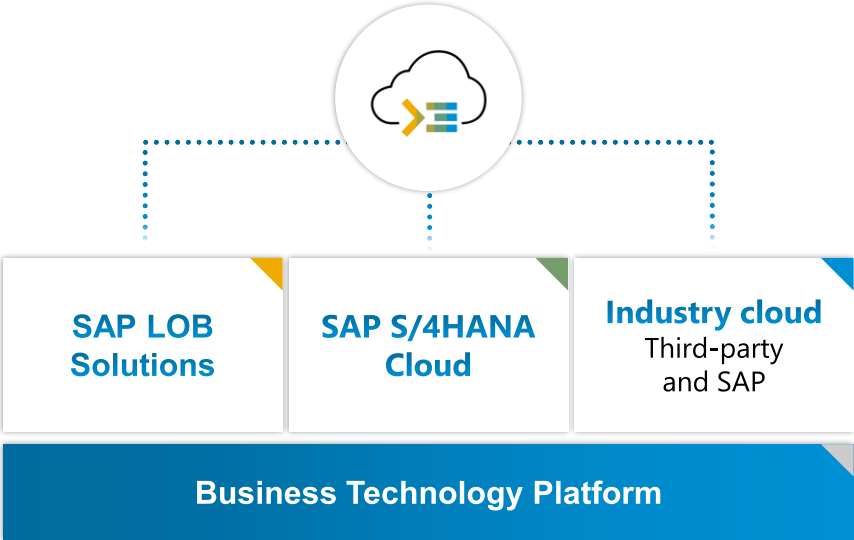


# The future – a standardized, easy to configure and to extend cloud solution



# Modular cloud delivering business agility

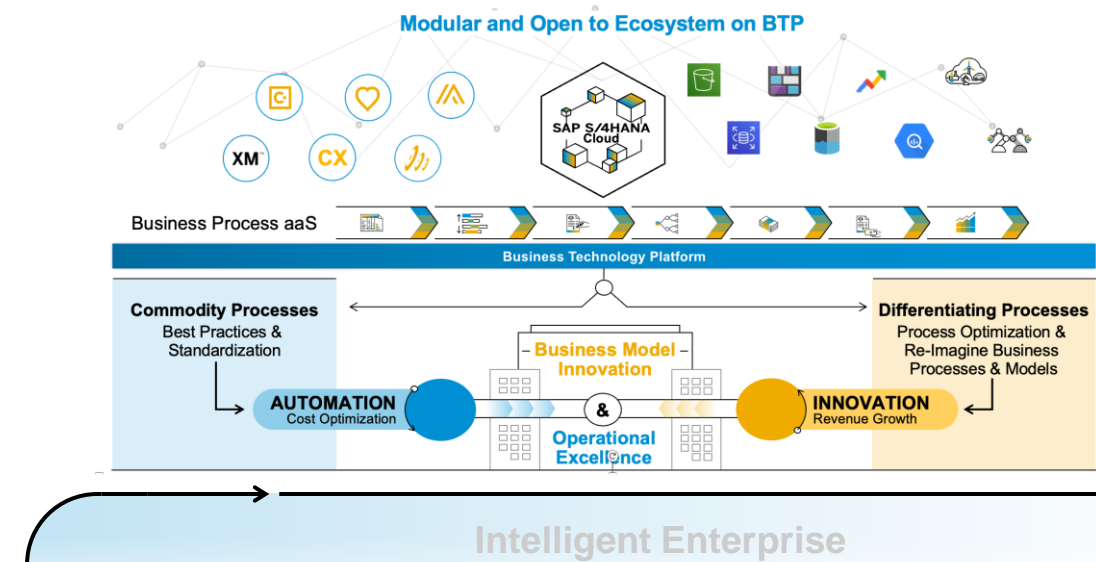
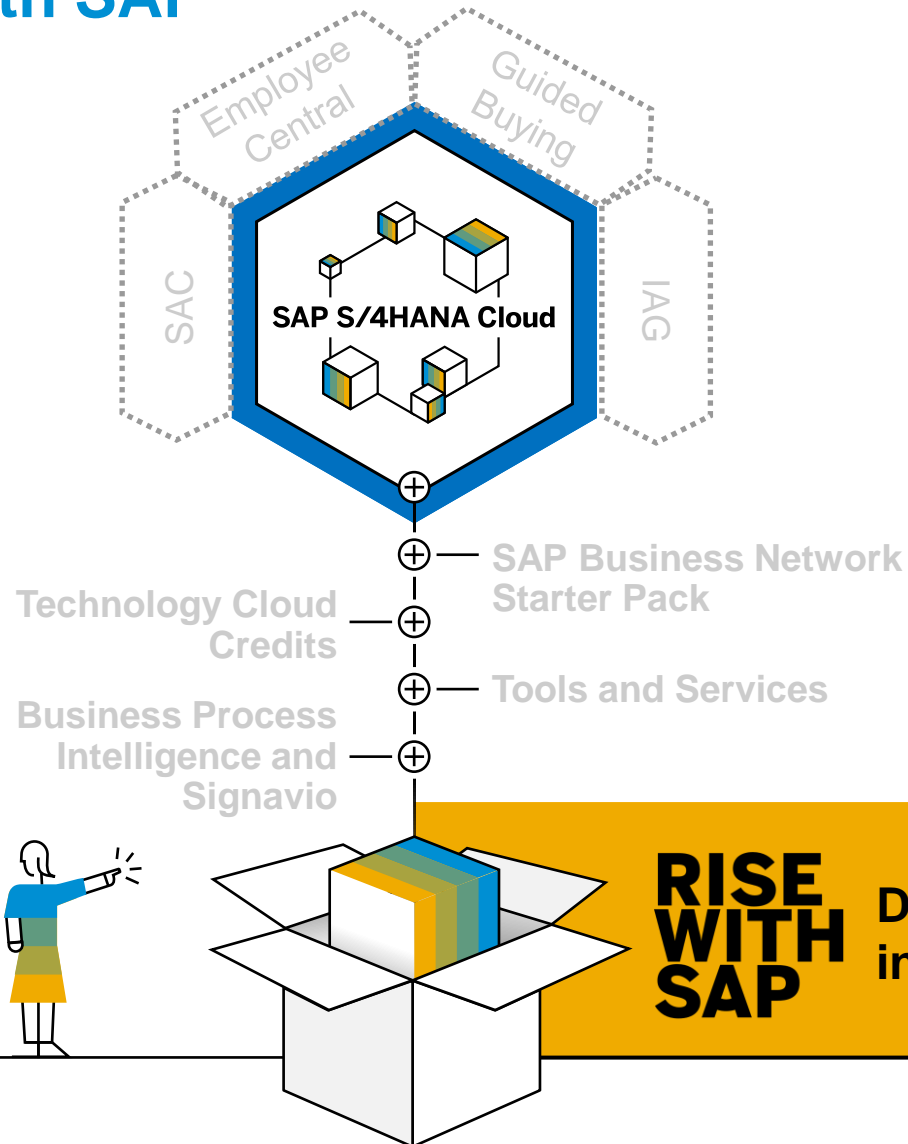
Delivering end-to-end processes for changing business models



Agile, integrated solutions

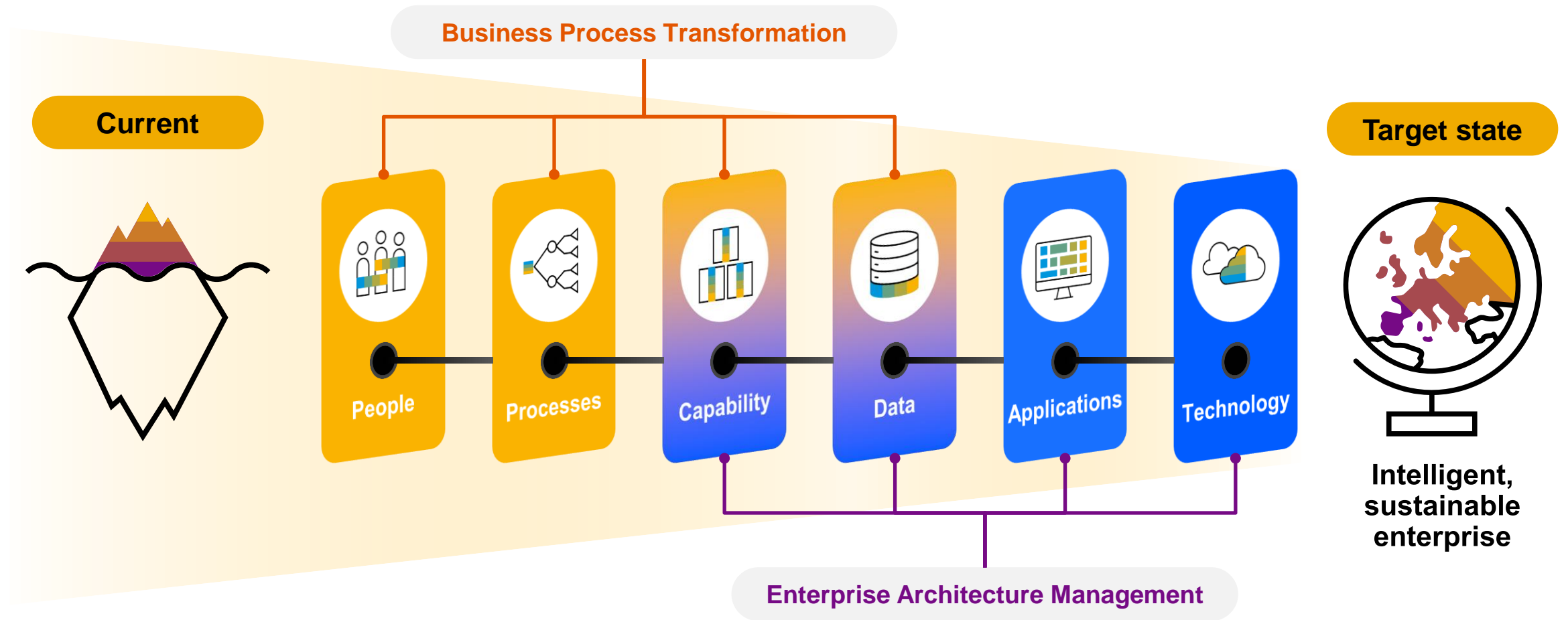
# We offer a transition path...

## RISE with SAP



# Combine LeanIX and SAP Signavio solutions to add value:

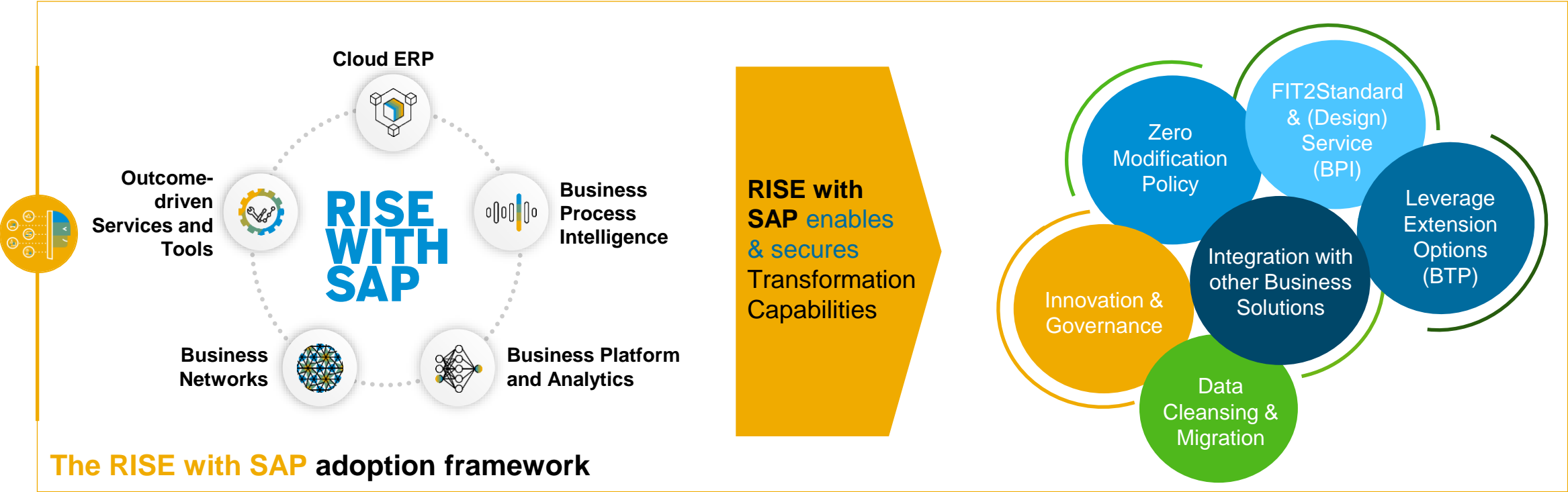
## From current to target state



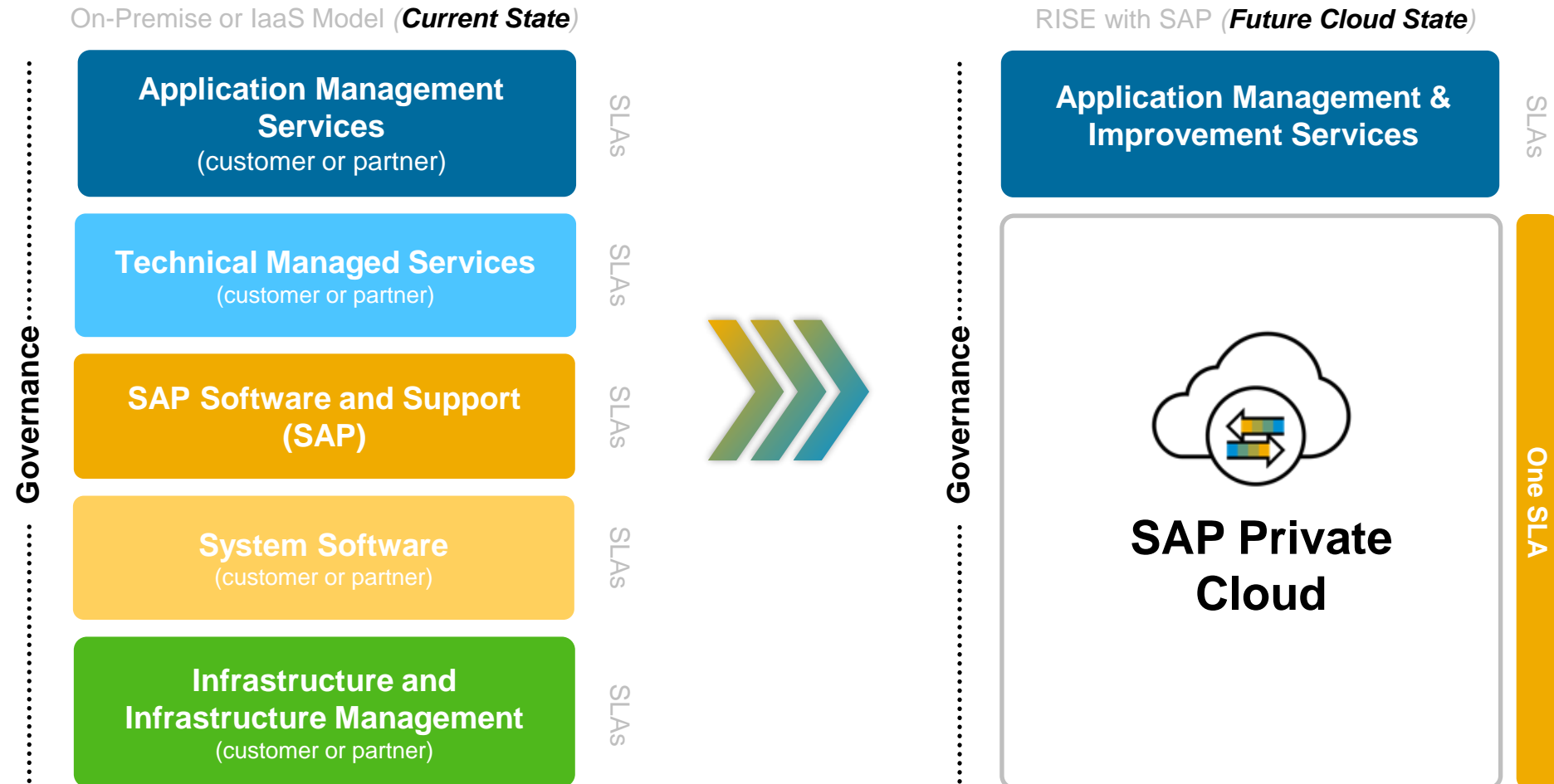


# RISE with SAP: SAP's support of the transformation journey

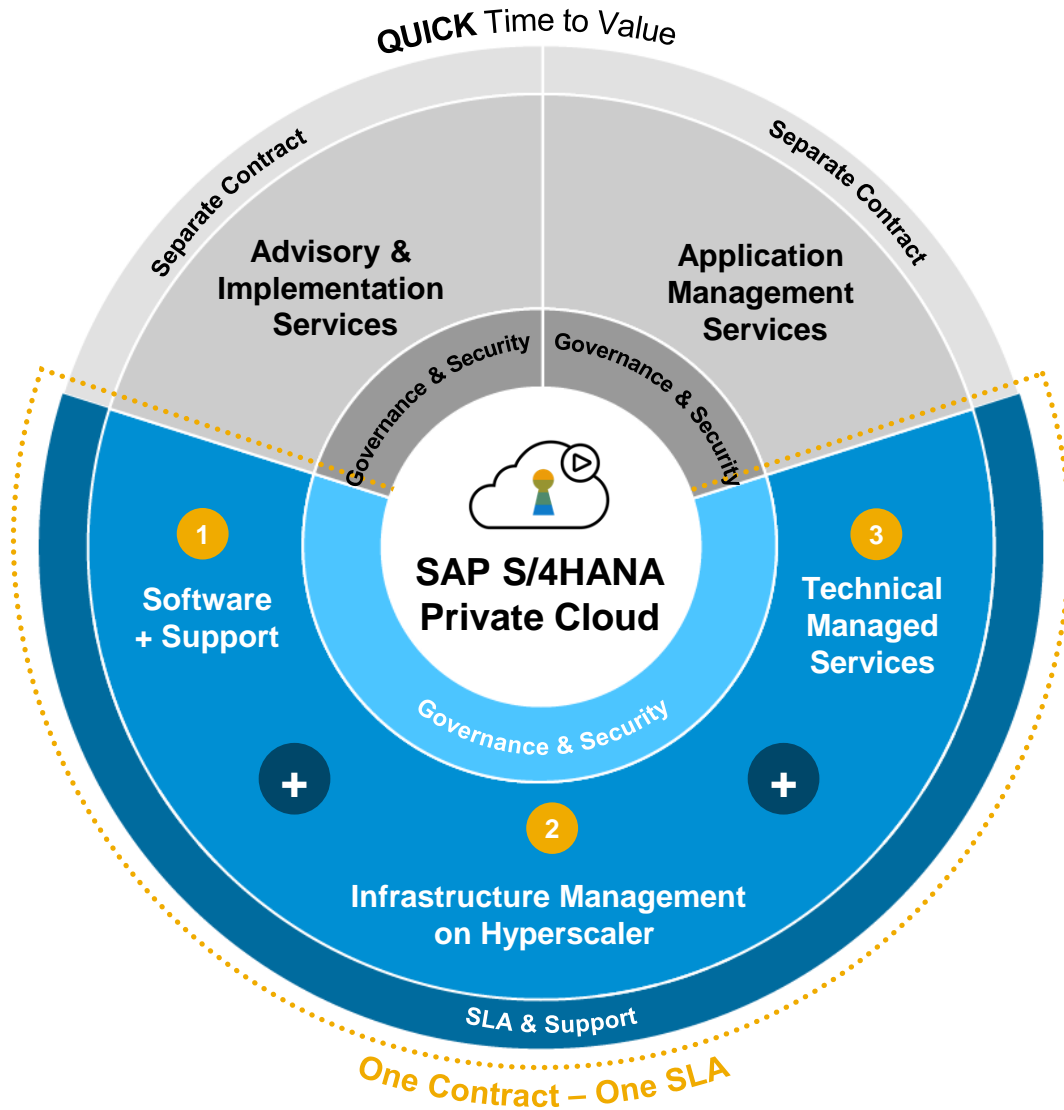
Transformation Governance for: Standardization – Clean Core – Extensibility – Integration



# SAP takes ownership for technical delivery of its applications **with one SLA**



# Core Scope and added value by established partnership offerings



**accenture**



# How do we build Trust in **Security & Privacy**?

## Transparency



### Certification

ISO 27001\*\*  
ISO 27017, ISO 27018  
ISO 22301\*\*, ISO 9001\*\*  
BS10012



### Financial Controls

SOC 1  
(SSAE18 / ISAE 3402)



### Operations and Compliance

SOC 2  
(AT 101 / ISAE 3000)



### Cloud Computing Compliance Controls Catalogue

BSI-C5  
(ISAE 3000)

## Privacy



### Data Protection

BS 10012, ISO 27018



### Data Privacy

EU General Data Protection Regulation

## Security Best Practice



### Quality Management

ISO 9000  
ISO25010



### Service Delivery

ISO 20000



### Business Continuity

ISO 22300



### Application Security

ISO 27034  
OWASP



### Hardening Guidelines

SANs, ISO  
CERT, NIST



### Destruction of Media

ISO 27040



### Incident Management

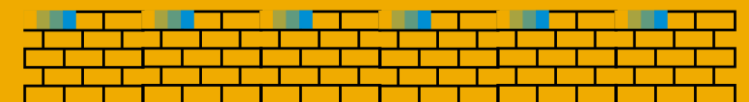
ISO 27035

## Foundation



### Code of Practice

ISO 27002



\* Execution of independent certification and audit depends on service and organizational unit respectively.  
Details available at: <https://www.sap.com/about/cloud-trust-center/cloud-certification-compliance.html>

\*\* Component of the **Integrated Information Security Management System (IISMS)** of SAP

# Transforming in(to) the Cloud with RISE with SAP is the right choice

“90% of business and IT executives agree that to be agile and resilient, their organisation needs to **fast forward their digital transformation with cloud at the core.**”

*Source: Accenture Technology Vision 2021*



## Speed

- Guided go-live and user adoption
- Global deployments
- Process Automation



## Predictable TCO

- Reduce IT admin tasks
- No own infrastructure investment
- Subscription based



## Continuous Innovation

- Embedded innovation cycles
- Best Practices
- Keep up with regulatory changes



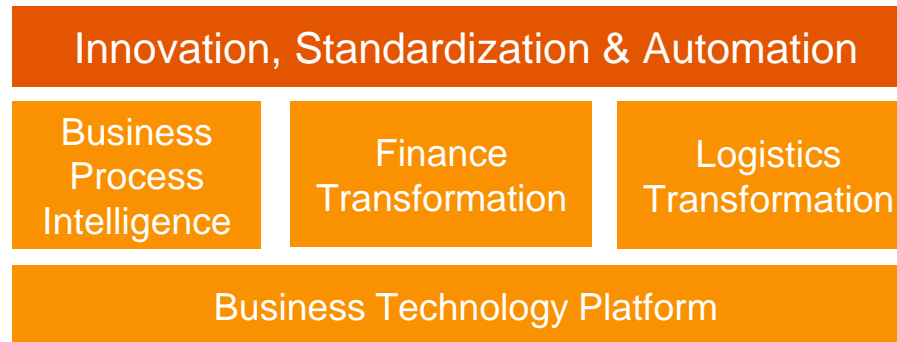
## Simple, Reliable, and Safe

- Extend on BTP
- Fixed SLA
- Leverages i.e. massive security investments

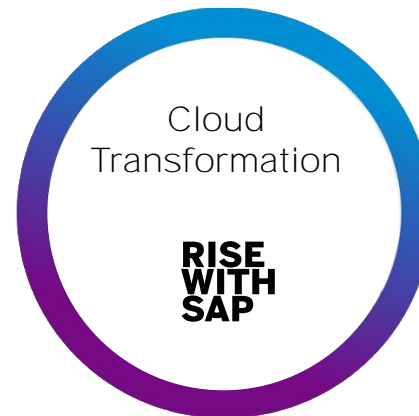


# Target the maximum achievable improvements with cloud transformation powered by RISE

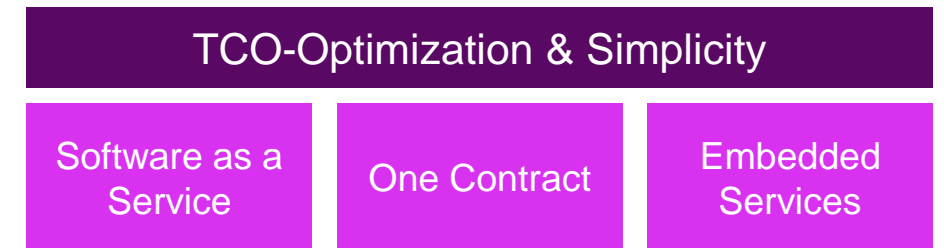
## Process Transformation



## Business Strategy Enablement



## Operating Model Change



Ihre Fragen...





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