



**RISE
WITH
SAP** | Driving Business
Innovation
Together

RISE with SAP

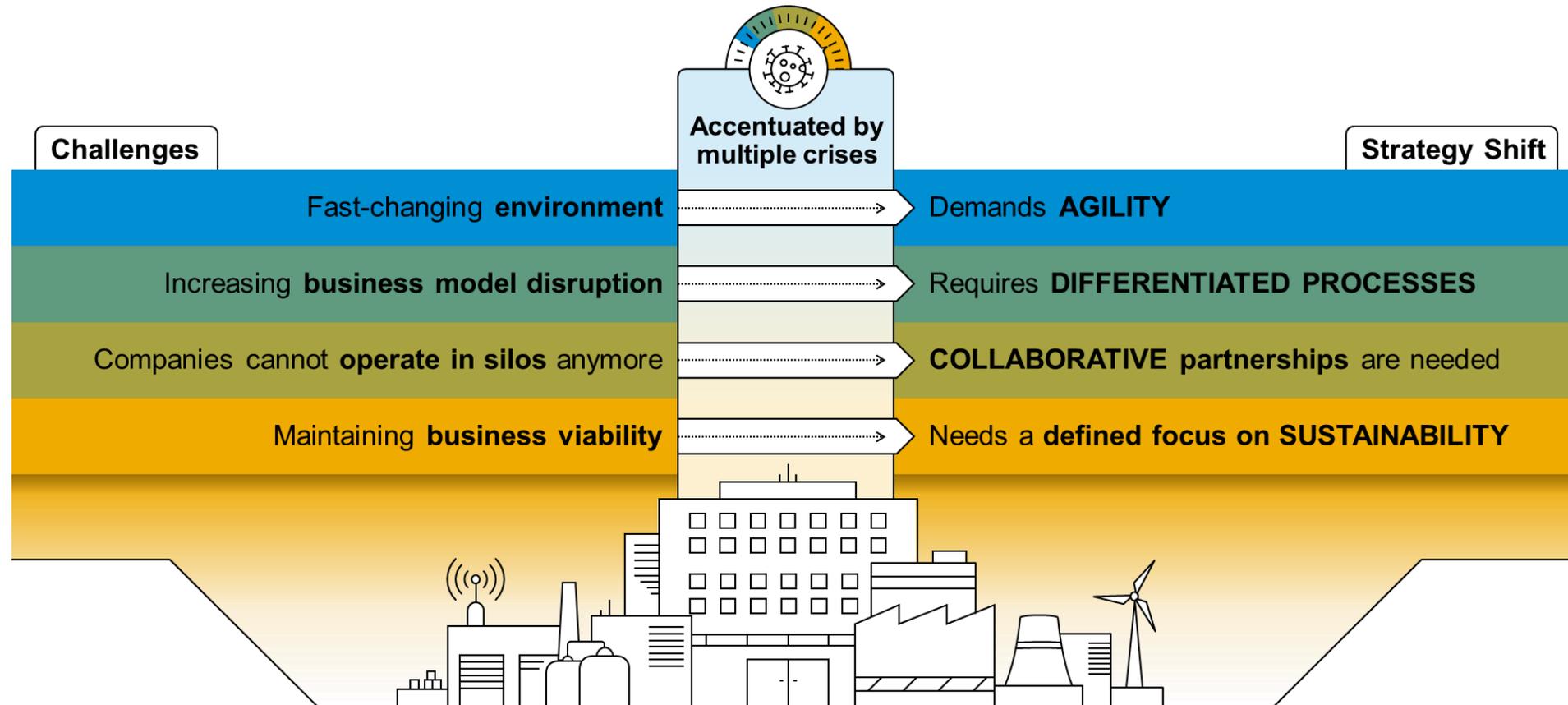
More agility for your cloud transformation

Alexander Michnov, SAP
10. November 2022

Public



Enterprises are facing many challenges leading to seismic shifts in strategies



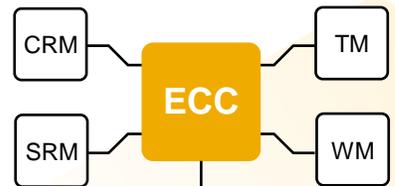
You cannot solve today's challenges with yesterday's tools



1980s to 1990s
Mainframe



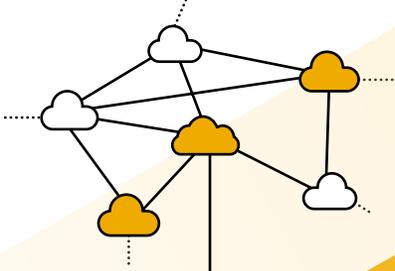
1990s to 2000s
Monolith



2000s to 2010s
Carve-Outs



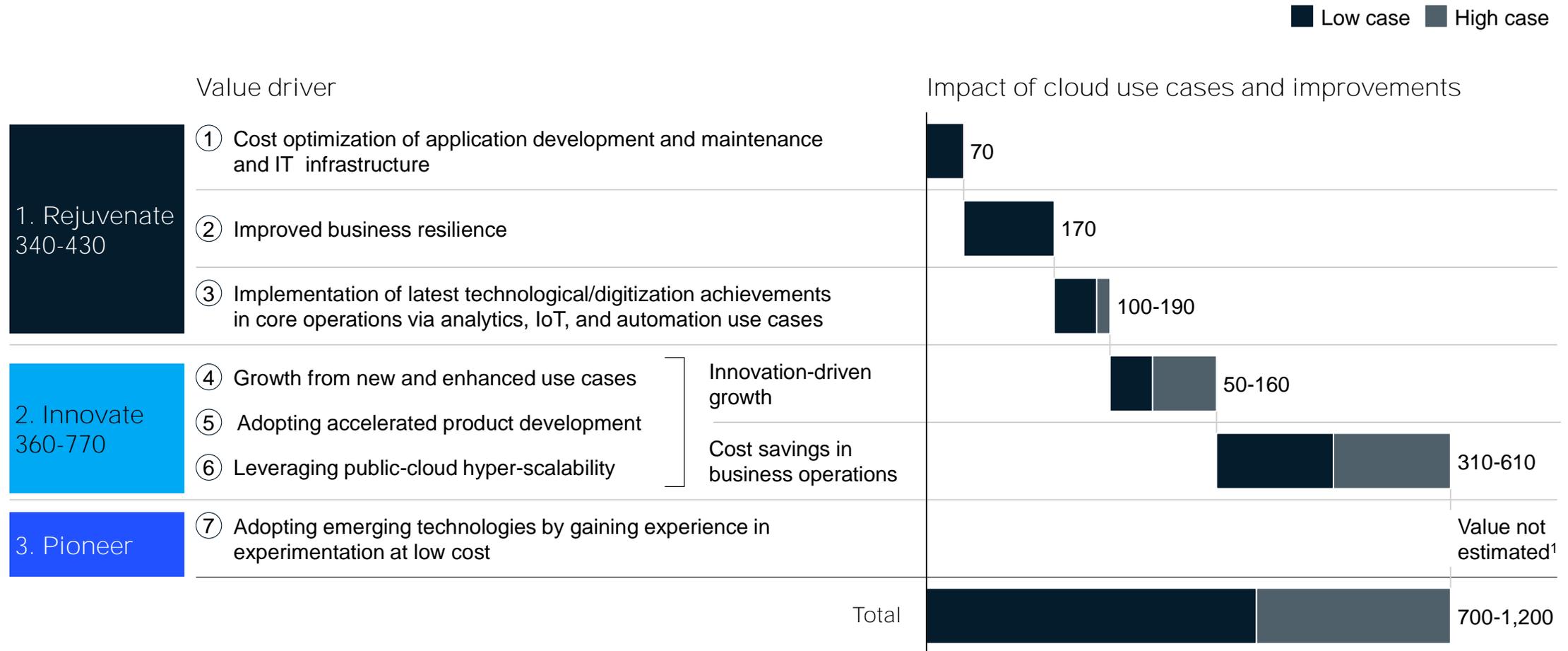
TODAY
Hybrid



FUTURE
Modular

7 value drivers could enable cloud to deliver more than \$1 trillion in 2030 EBITDA value across the Fortune 500 by 2030

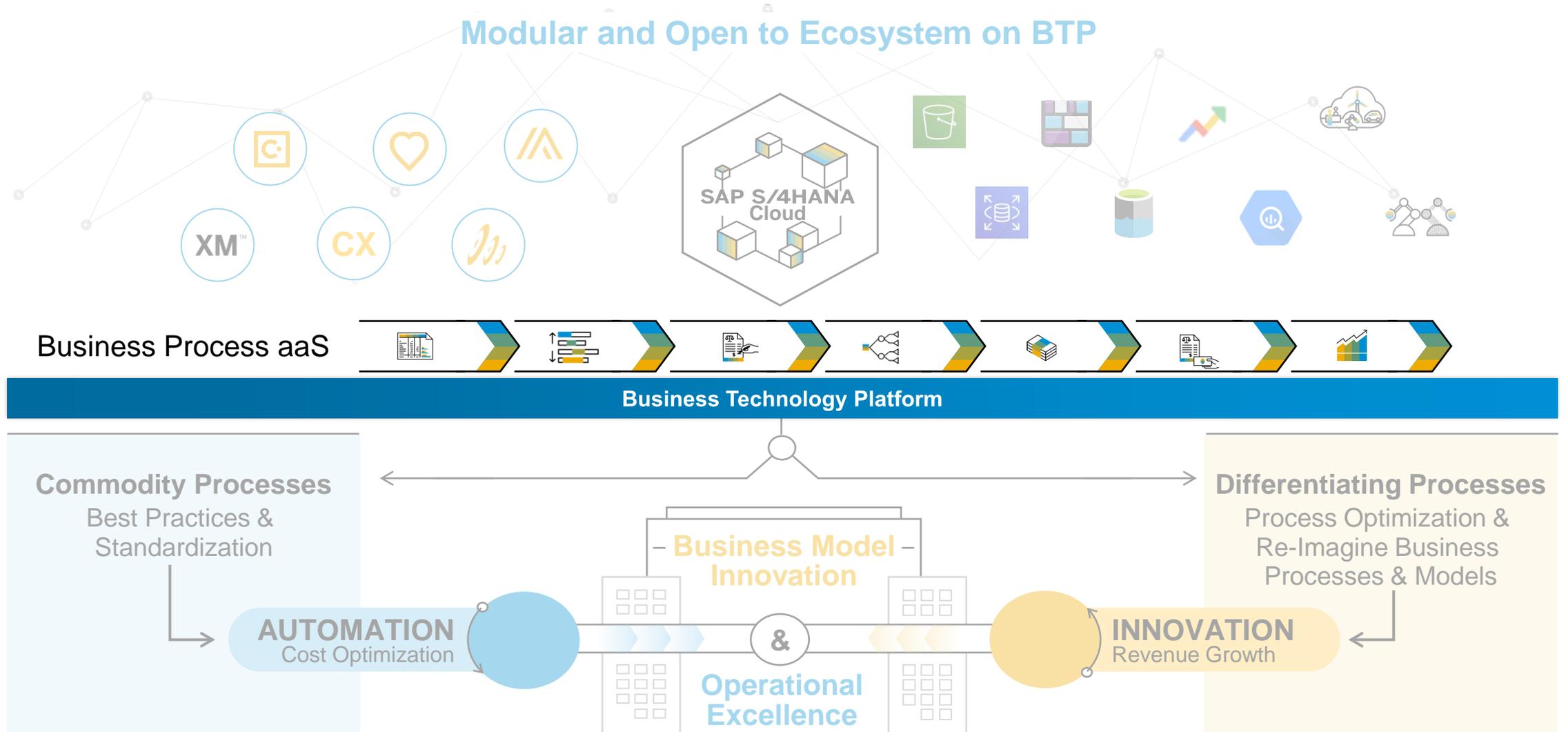
Estimated 2030 EBITDA run-rate impact, USD bn



1. Premature to estimate value in 2030
 Note: Cost of implementation is not included in calculation

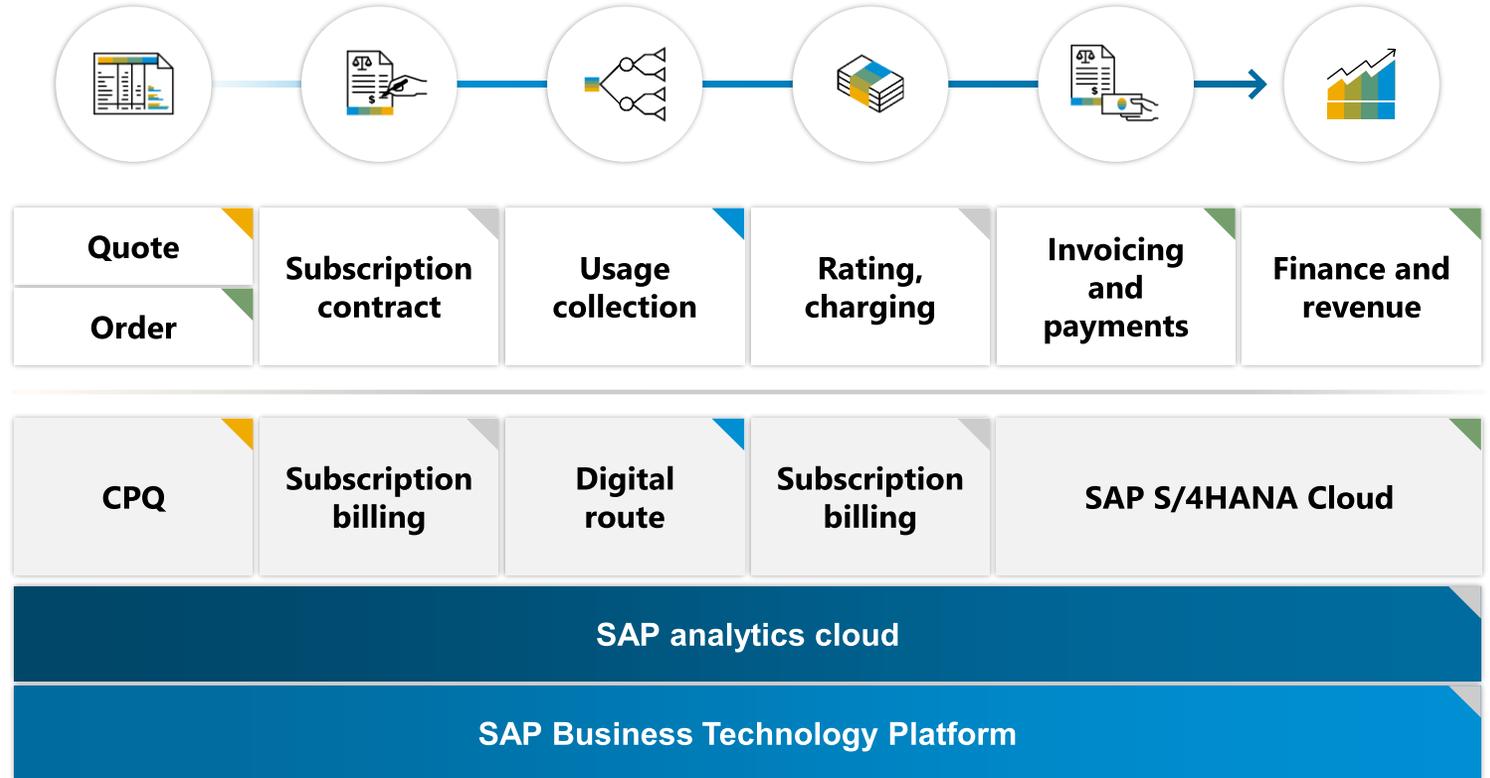
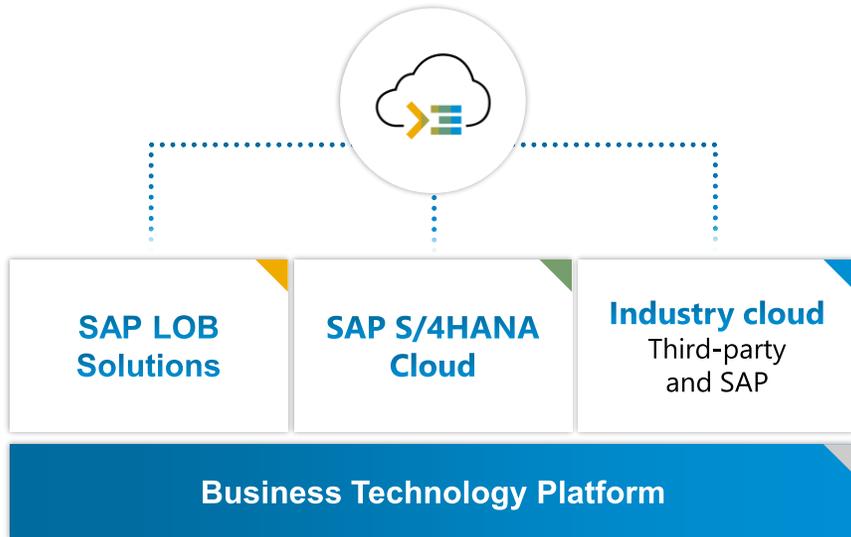
Source: Independent 3-party research data (OmnicomGroup and Known), industry and McKinsey expert interview, McKinsey D2020 IT cost benchmarking, McKinsey Global Institute research, team analysis¹

The future – a standardized, easy to configure and to extend cloud solution



Modular cloud delivering business agility

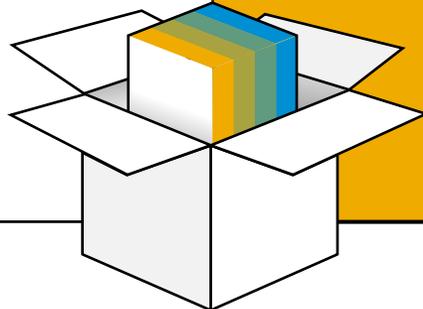
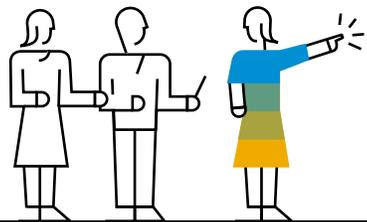
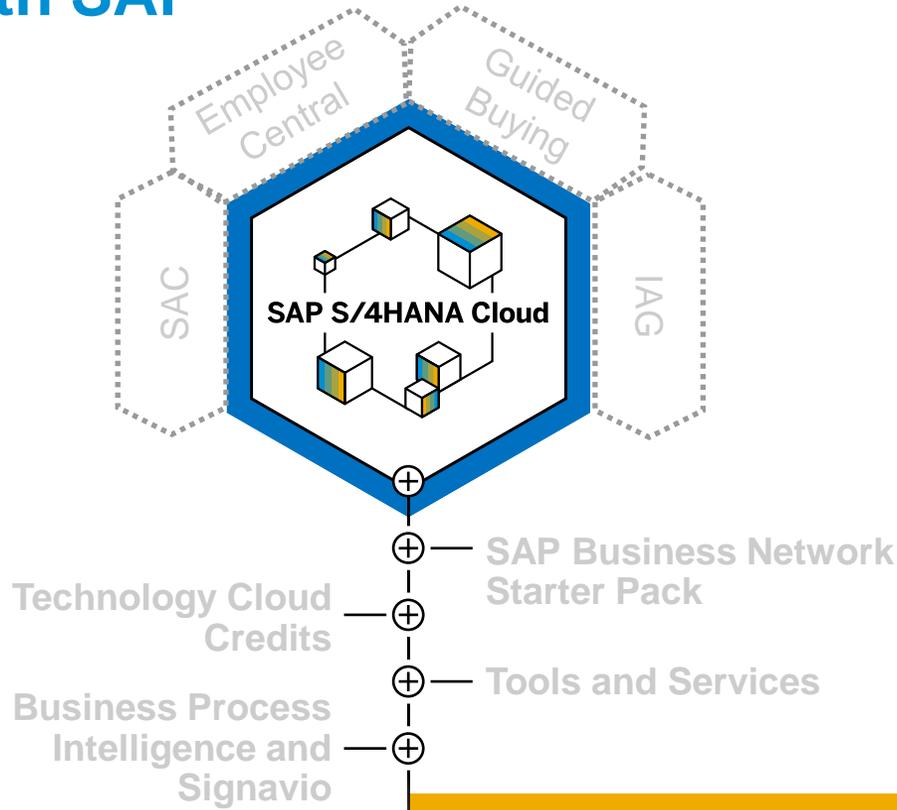
Delivering end-to-end processes for changing business models



Agile, integrated solutions

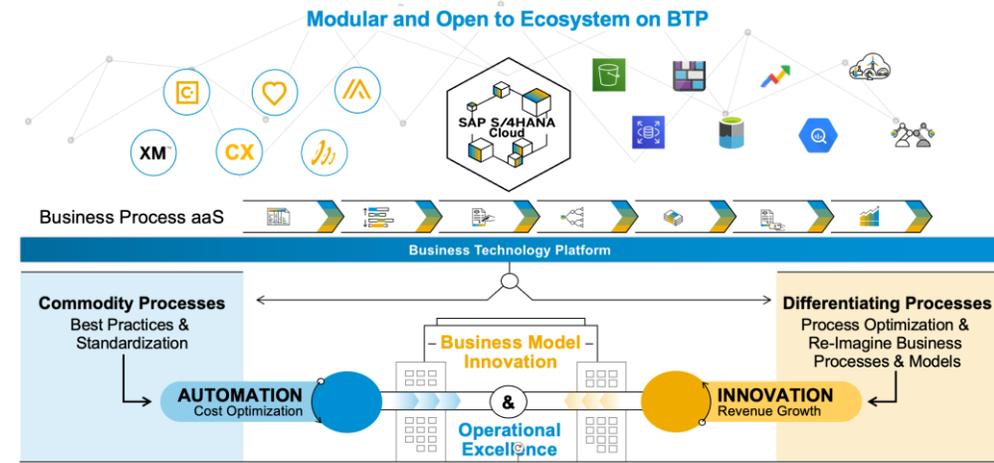
We offer a transition path...

RISE with SAP



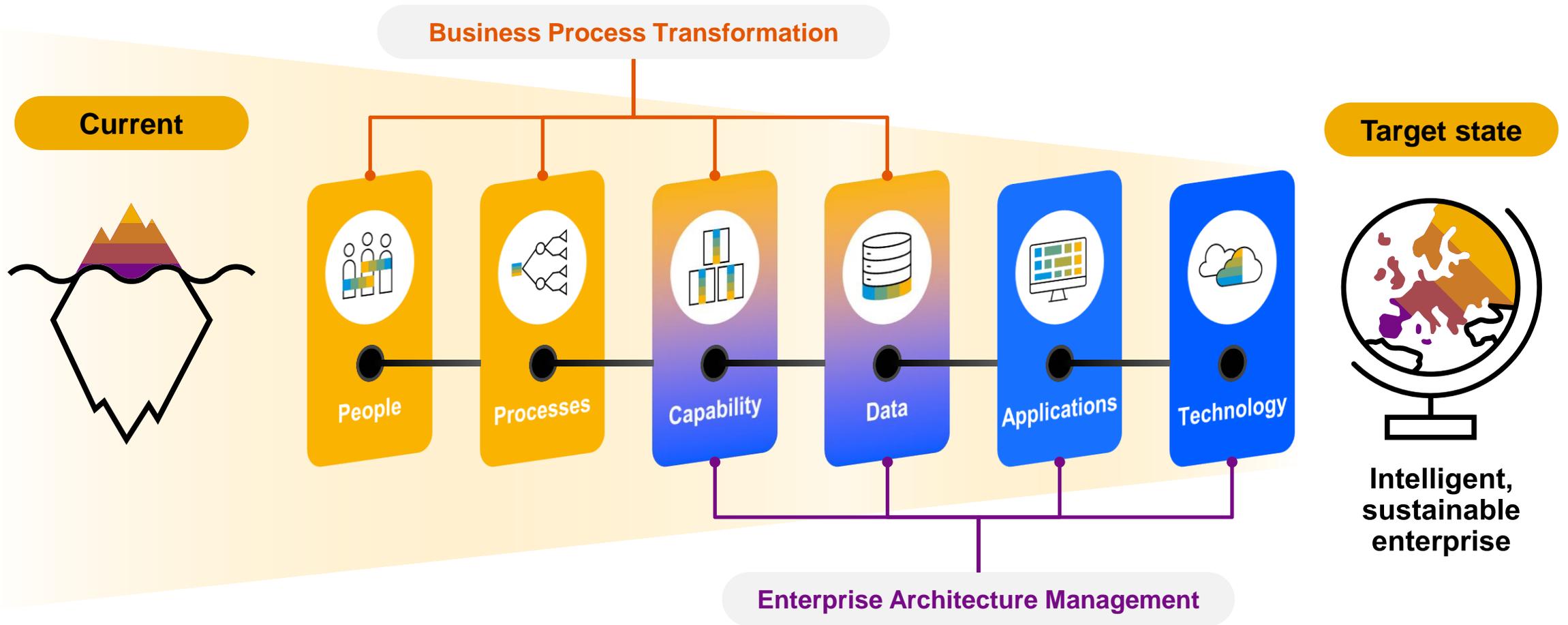
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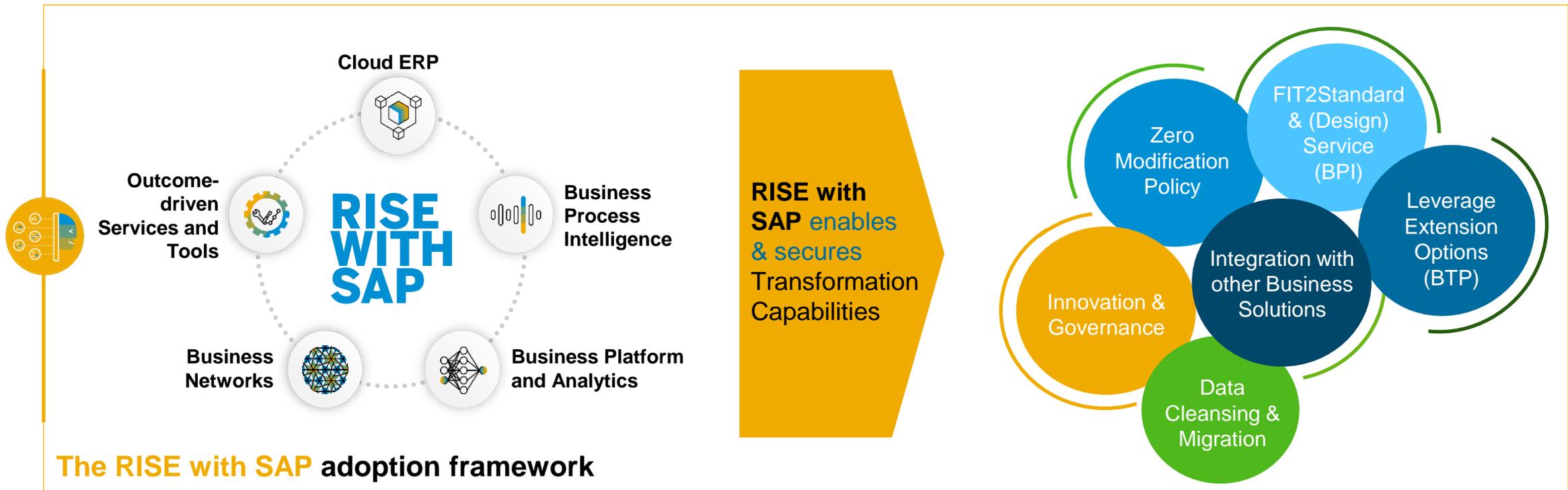
Intelligent Enterprise

Combine LeanIX and SAP Signavio solutions to add value: From current to target state

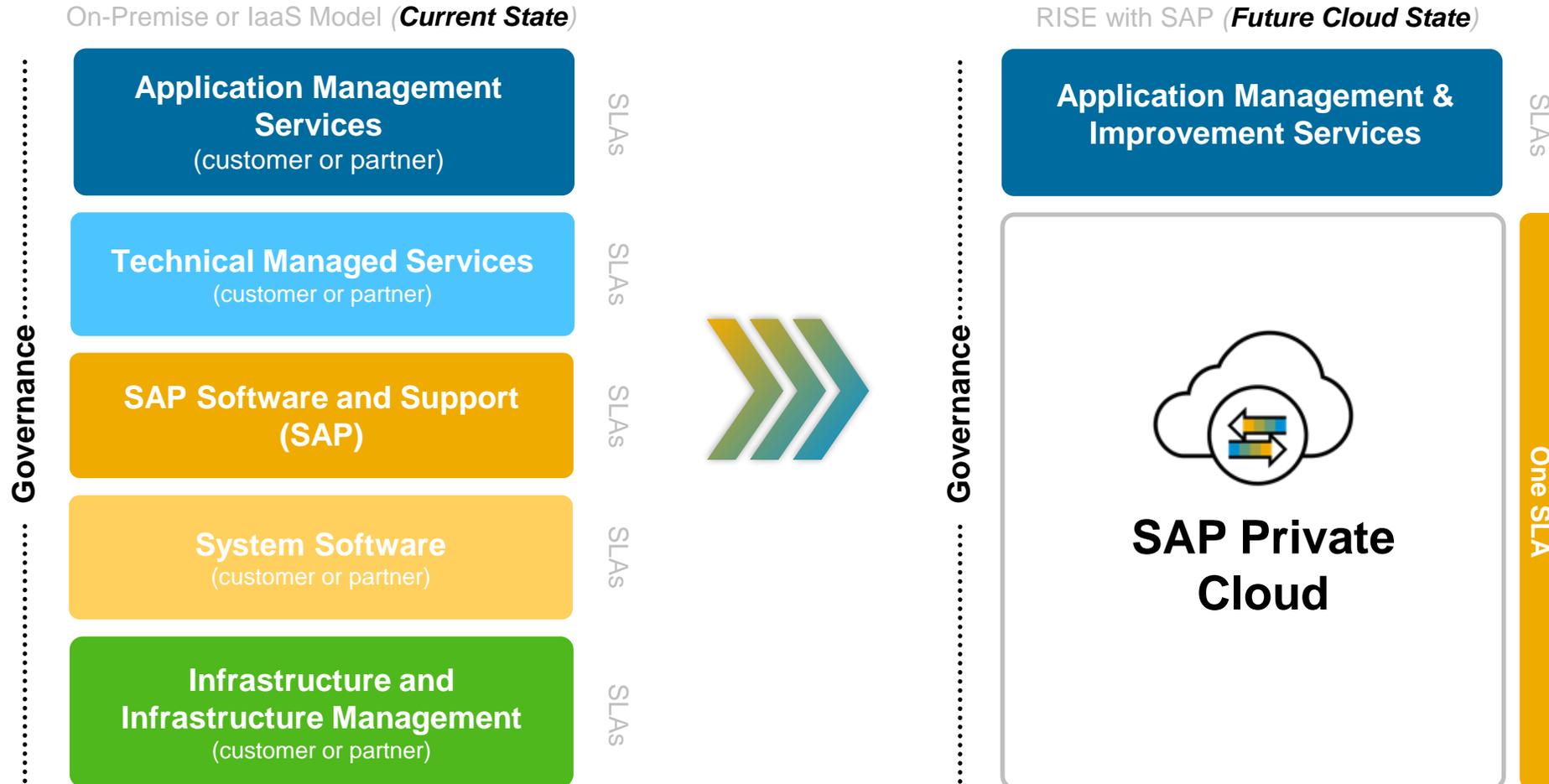


RISE with SAP: SAP's support of the transformation journey

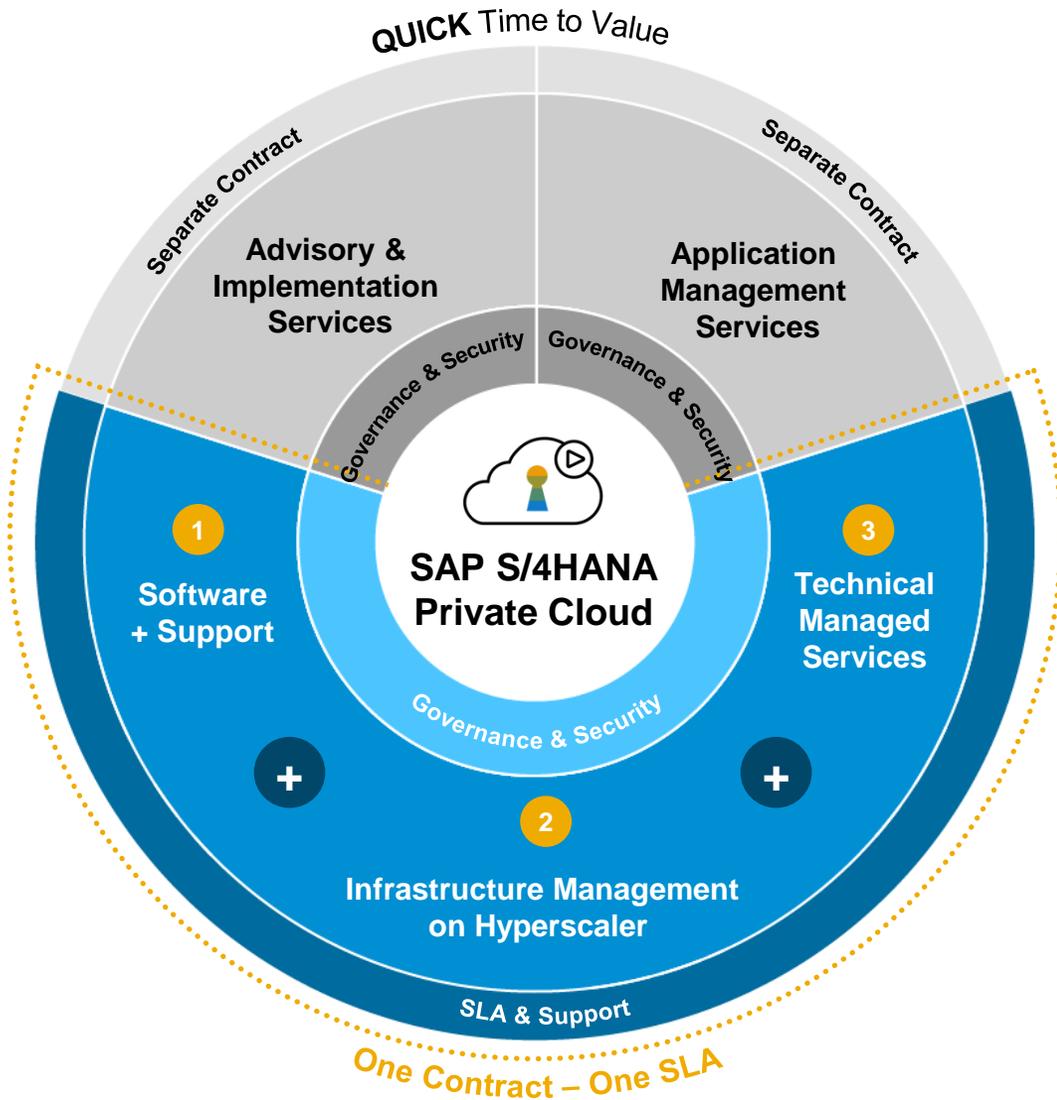
Transformation Governance for: **Standardization – Clean Core – Extensibility – Integration**



SAP takes ownership for technical delivery of its applications **with one SLA**



Core Scope and added value by established partnership offerings




accenture



How do we build Trust in **Security & Privacy**?

Transparency



Certification

ISO 27001**
ISO 27017, ISO 27018
ISO 22301**, ISO 9001**
BS10012



Financial Controls

SOC 1
(SSAE18 / ISAE 3402)



Operations and Compliance

SOC 2
(AT 101 / ISAE 3000)



Cloud Computing Compliance Controls Catalogue

BSI-C5
(ISAE 3000)

Privacy



Data Protection

BS 10012, ISO 27018



Data Privacy

EU General Data Protection Regulation

Security Best Practice



Quality Management

ISO 9000
ISO25010



Service Delivery

ISO 20000



Business Continuity

ISO 22300



Application Security

ISO 27034
OWASP



Hardening Guidelines

SANs, ISO
CERT, NIST



Destruction of Media

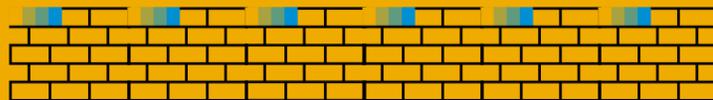
ISO 27040



Incident Management

ISO 27035

Foundation



Code of Practice

ISO 27002



* Execution of independent certification and audit depends on service and organizational unit respectively. Details available at: <https://www.sap.com/about/cloud-trust-center/cloud-certification-compliance.html>

** Component of the **Integrated Information Security Management System (IISMS) of SAP**

Transforming in(to) the Cloud with RISE with SAP is the right choice

“90% of business and IT executives agree that to be agile and resilient, their organisation needs to fast forward their digital transformation with cloud at the core.”

Source: Accenture Technology Vision 2021



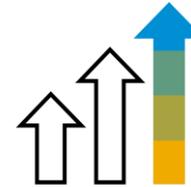
Speed

- Guided go-live and user adoption
- Global deployments
- Process Automation



Predictable TCO

- Reduce IT admin tasks
- No own infrastructure investment
- Subscription based



Continuous Innovation

- Embedded innovation cycles
- Best Practices
- Keep up with regulatory changes

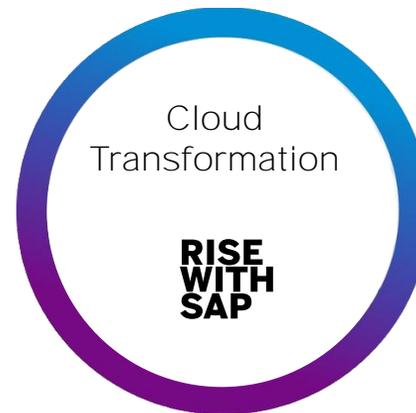


Simple, Reliable, and Safe

- Extend on BTP
- Fixed SLA
- Leverages i.e. massive security investments

Target the maximum achievable improvements with cloud transformation powered by RISE

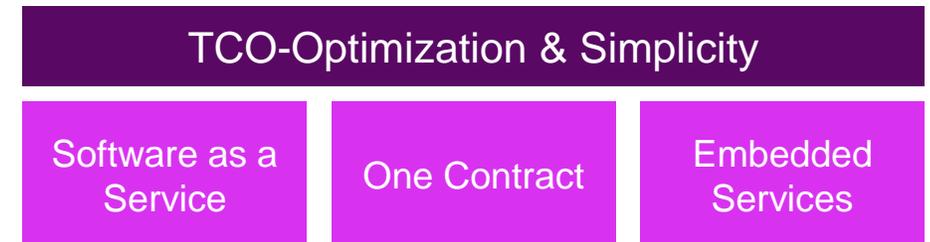
Process Transformation



Business Strategy Enablement



Operating Model Change



Ihre Fragen...



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