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How to Fast Track a Divestiture on Cloud Video Transcript

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The Cloud is the secret weapon in your divestiture playbook that gets the deal done. And that is the lynchpin.

It really comes down to 3 things. Divestitures utilizing Cloud reduces costs. We think the cloud better enables each side to meet their financial case. Moving IT to centrally consolidated platforms, in advance, guards against stranded costs later.

Second, divestiture utilizing cloud reduces risk. You don't want the success of your divestiture to hinge on data migration. Trusting transfer of technology to painfully slow legacy servers could cause system breakdowns, or worse be a red flag to potential buyers.

And last, divestitures utilizing cloud can shorten the timeframe: shorten the transition period from the parent company; but also you can leverage speed of transition to be up and running faster on your own platforms.

And with IT entanglements solved by the cloud, you are full speed ahead at getting the highest price with real focus on the deal.