

**ACCENTURE
PAYMENTS
NORTH AMERICA**


accenture



POWERING PAYMENTS INNOVATION



COMPREHENSIVE PAYMENTS KNOW-HOW AND EXPERIENCE

Accenture Payments offers unmatched capabilities, scale, and experience to serve the end-to-end needs of payments stakeholders—from the boardroom and C-suite

to the point of sale. We have created a specialized payments organization to help our clients establish leading market positions.

ACCENTURE PAYMENTS—NORTH AMERICA PRACTICE OVERVIEW Core, Card & Digital Payments Offerings

CARD ISSUING

Strategy Development
Market Intelligence
Digital Transformation
Fraud
Growth Vectors
Design, Build & Implementation

CORPORATE PAYMENTS & TRANSACTION BANKING

Cash Management/Payments
Channel & Digital Transformation
Payment Hubs
Client Servicing & Onboarding
Design, Build & Implementation

RETAIL BANK PAYMENTS

Real-Time Payments
Loyalty & Rewards
P2P
Client Experience Design
Claims
Design, Build & Implementation

STRATEGY CONSULTING IMPLEMENTATION

PAYMENT ACCEPTANCE

Strategy Development
Market Intelligence
Digital Strategy
Merchant Services
Digital Client Onboarding
Design, Build & Implementation

STRATEGY & INNOVATION

Mobile & Emerging Payments
Debit/Prepaid
Payment Fraud
Strategic Sourcing
Robotics/Machine Learning

COMMERCIAL CARD & B2B

Growth Strategy
Product Specialization
Pricing Analysis
Digital Payment Tools
M&A Advisor
Design, Build & Implementation

HELPING ORGANIZATIONS DRIVE PAYMENTS VALUE

Payments are moving to the center stage with significant opportunity for meaningful value creation. Organizations that choose Accenture benefit from an experienced advisor and proven systems integrator with global reach and leading capabilities that unlock new, insight-driven outcomes.

For example, we:

- Worked with a central bank to design and implement a new payment infrastructure
- Structured the credit card partnership for the launch of one of the leading digital brands/platforms in the world
- Completed comprehensive fraud diagnostics for several U.S. card issuers to combat increasing fraud losses
- Worked with a vehicle OEM on an In-Vehicle commerce and payment strategy
- Defined a client's enterprise payment transformation strategy and implemented a payment services hub for a large North American bank
- Provided implementation support for one of the largest credit card launches in North America in recent years

WE MAXIMIZED OUR PAYMENTS CAPABILITIES TO INCREASE YOURS

Who we are

4,300+

global payment practitioners

800+

North American payment practitioners

PAYMENT DOMAINS

experts in consumer and commercial credit card issuing, retail bank payments, corporate payments, payment acceptance, and strategy & innovation

Our resources

DIVERSE SKILLS

End-to-end capabilities from strategists to design to full stack engineering; from thought leadership to innovation to rapid prototyping; from operational improvement and implementation to full outsourcing

DIGITAL LABS & INNOVATION CENTERS

around the globe are incubating new ideas that are changing how businesses operate and compete

RELATIONSHIPS

with leading third-party payments software providers and vendors, including Finastra, Dovetail, ACI, Clear2Pay, SAP Payments Engine, First Data, VocaLink and Ripple

RIGOROUS DELIVERY METHODOLOGY

underpinned by multi-level architectural models, a vast repository of payment and card processes, and technical and performance expertise

Our experience

150+ CLIENTS

in North America

DIVERSE CLIENT BASE

of banks, processors, networks, retailers, automotive companies, airlines, hotels, and others across the payments value chain

WORK WITH THE TOP RETAILERS

in North America that offer a branded credit card program

REPRESENTED SELLERS & BUYERS

on some of the highest profile transactions in the payments industry

END-TO-END CAPABILITIES

in bank-side payment services (ACH, Wires, SWIFT, file-based, EDI, APIs) from strategy to build to implementation

LEADING ADVISOR

on financial services partnerships (co-brand, private label, prepaid, fintech)

ADVISOR OF CHOICE

in helping clients respond to industry changes such as blockchain, P2P, and mobile payments as well as EMV®, Durbin, and CARD Act

ACCENTURE PAYMENTS NORTH AMERICA LEADERSHIP TEAM

MARC ABBEY

charles.marc.abbey@accenture.com

JANE CLONINGER

jane.cloninger@accenture.com

PETER EHMKE

peter.ehmke@accenture.com

ROBERT FLYNN

robert.f.flynn@accenture.com

JOSHUA GILBERT

joshua.gilbert@accenture.com

KEVIN GRIEVE

kevin.grieve@accenture.com

JOHN GRUND

john.grund@accenture.com

LEE MANFRED

lee.manfred@accenture.com

FRANK MARTIEN

frank.martien@accenture.com

ALAN NG

alan.s.ng@accenture.com

SEAN RUDD

sean.rudd@accenture.com

CONRAD SHEEHAN

conrad.m.sheehan@accenture.com

DAVID WOYNEROWSKI

david.woynerowski@accenture.com

About Accenture

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Combining unmatched experience and specialized skills across more than 40 industries and all business functions—underpinned by the world’s largest delivery network—Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With 449,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives. Visit us at www.accenture.com.

About Accenture Payments

Accenture Payments helps banks, payments providers and other players transform their payments systems and operations to grow and win in the digital economy. We offer unmatched capabilities, scale and experience of Accenture to address the end-to-end needs of payments stakeholders—from the boardroom and C-suite to the back office. Our services support every phase of the payments value chain, and can help reduce costs and improve value outcomes. Our more than 4,300 payments advisors and payments systems integration specialists bring together strategy, business function consulting, digital technology and delivery execution know-how to help keep our clients on the leading edge of payments. To learn more, visit www.accenture.com/payments.

Copyright © 2018 Accenture
All rights reserved.

Accenture, its logo, and
High Performance Delivered
are trademarks of Accenture.