I’ve been privileged to travel around and speak with leadership throughout several states. One of the things that they have discussions with is we really kind of get a sense of where are they in their roadmap for solving the opioid epidemic. Some states are in a very advanced form of it and other states are in a very pre-staged, sort of an immature format. And what we do, and what I get to do is to go in with some thought leadership and describe for them some ideas that can help solve them. And one of the ideas that we really talk to them about is the idea of collaboration and that they should think a little bit outside the box beyond their walls and not be afraid to ask for help. And so, what I love telling them is that this opioid problem is not going to be solved by one Medicaid, one state, one federal government, it’s going to be solved by someone bringing in together a collaborative team and developing this ecosystem of different partners. And I think that’s the key thing, a partnership. And so, what we try to do is explain to them that at the granular level, the community level, you want cooperation in partners that are from non-profits, all the way up through the state and then bringing in some key partners that have the technology and the consulting muscle, the knowledge and expertise to help them strategize – how they can solve for it.