

The image features two skydivers in a clear blue sky. One skydiver is in the foreground, wearing a white and black jumpsuit with a white harness, and is in a horizontal position with arms outstretched. The other skydiver is in the background, wearing a blue and white jumpsuit with a white harness, and is in a vertical position. A bright purple geometric graphic, consisting of several overlapping lines forming a complex shape, is overlaid on the scene. The sun is visible in the upper right corner, creating a lens flare effect.

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# ENTERPRISE CLOUD NOW

ACCENTURE FEDERAL SERVICES &  
AMAZON WEB SERVICES DELIVER

# ACCENTURE AND AWS

There has been rapid adoption of cloud computing in the federal market in recent years, yet agency-wide cloud still has massive growth potential.

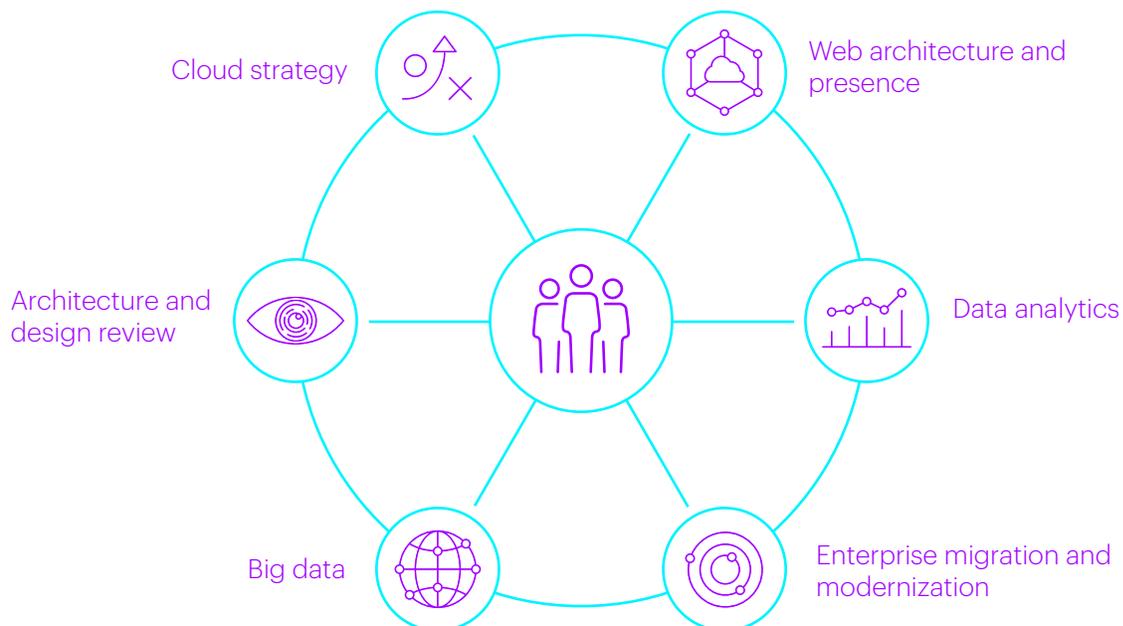
Many agencies are in the early stage of cloud transformation and while most continue to express interest in moving toward agency-wide cloud deployments, they're often held back by the uncertainty and perceived risks. Agencies need an experienced partner to help navigate the complexities and create the pathway to higher performance.

Accenture Federal Services is a partner federal agencies can trust on their journey to the cloud. Accenture Federal Services understands the complications—and benefits—associated with deploying and adopting a public cloud infrastructure. We have a clear vision of government's digital future in the public cloud. We combine those insights with our mission knowledge to drive innovation and transform complex environments into high-performance, secure cloud solutions.

Accenture Federal Services is a wholly owned U.S. subsidiary of Accenture LLP serving the mission-critical requirements of the U.S. federal government. Accenture's federal business has served every cabinet-level department and 30 of the largest federal organizations. Accenture Federal Services' unparalleled leadership in bringing federal agencies to the cloud was recognized in the *IDC MarketScape: U.S. Systems Integrators Serving the Federal Government 2016 Vendor Assessment* and *Gartner Magic Quadrant for Public Cloud Infrastructure Managed Service Providers, Worldwide*.

Accenture and Accenture Federal Services are leaders in cloud services and solutions, and Amazon Web Services (AWS) is the leading public cloud provider in commercial and federal markets. Accenture has been implementing and using the AWS cloud platform since its inception in 2006. We are an AWS Premier Consulting Partner and Value-Added Reseller (VAR) with competency certifications in Big Data, Mobile, SAP, Microsoft SharePoint, Migration, Government, IoT and Managed Service Provider solutions.

Our dedicated, talented and AWS-trained professionals have delivered a wide range of AWS solutions, including:



Accenture cloud professionals have delivered on over 20,000 cloud projects globally, including the first enterprise public cloud environments for several Federal agencies.

Not only have we helped our clients realize the benefits of AWS public cloud, we continue to expand our own use of AWS for hosting more than 50 percent of Accenture internal applications, including Accenture.com. In addition, we leverage AWS to host several of our client service offerings, such as our Analytics Center of Excellence, Accenture Insights Platform (AIP) and Accenture Federal Cloud ERP, a FedRAMP-certified ERP cloud solution.

## Accenture Amazon Business Group (AABG)

In 2015, Accenture and AWS formed the Accenture Amazon Business Group (AABG) to help organizations migrate and run their businesses in the cloud and take advantage of the benefits of an “as-a-service” model where IT, business and mission services are delivered on-demand. The creation of the AABG helps our clients capitalize on a Cloud First agenda, innovate, create new products and mission services securely and at scale and quickly realize desired return on investment in the AWS cloud.

## Our Assets and Capabilities

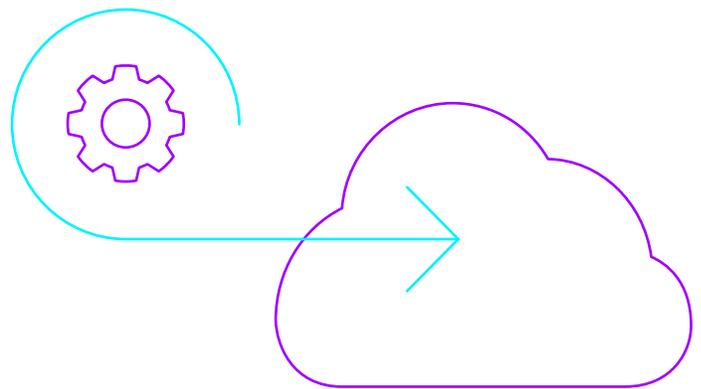
As a strategic partner, Accenture Federal Services helps agencies with a broad range of cloud services—from designing a new cloud architecture to managing operations in the cloud. Our extensive tool set and capabilities accelerate enterprise cloud programs. For example, our Responsive Application Portfolio Inventory Diagnostics (RAPID) asset quickly provides the information and insight agencies need to take meaningful steps to reduce their technical debt, improve security and execute their Cloud First strategy. Specifically designed for federal government customers, RAPID facilitates the collection and analysis of mission, business and technical data about applications and their environments to determine AWS cloud candidacy, readiness, migration complexity and overall fit-for-cloud.

## Enterprise Migration

Migrating a workload to the cloud can be a fairly straightforward process. Migrating an entire business to the cloud can be extremely complicated and requires a broad and unique array of assets, capabilities and experience that few possess.

Accenture’s Enterprise Application Migration Service (EAMS) is a comprehensive, end-to-end migration capability for clients who want to migrate their enterprise to the cloud. Co-developed with AWS, EAMS helps clients formulate their cloud strategy, evaluate which applications should be moved to the cloud, establish an enterprise architecture for the cloud and migrate workloads to the cloud at scale. EAMS also includes post-migration cloud management services for clients who want to increase the reliability, speed and transparency of their operational support services while lowering cloud costs.

Accenture and AWS used EAMS to migrate an entire U.S.-based financial institution to the cloud in less than six months, with no disruption in client services.



## Tailored Solutions to Meet Unique Client Challenges

Accenture and AWS have brought together our combined expertise to meet our client's most challenging needs. Some of the solutions we have created and areas we focus on include:

- Disaster Recovery with AWS, providing a cost-effective and highly accessible platform to host primary, secondary or tertiary disaster recovery environments
- Better deployment for Hadoop clusters, finding solutions to mine big data more economically through Hadoop technology without compromising on delivery speed
- Securing the cloud using AWS security features, Accenture best practices and ecosystem partners like Trend Micro and Alert Logic, helping IT executives sleep better at night
- A virtual, dynamic and elastic computational environment known as Mobile Application Development Environment (MADE), hosted within AWS
- AWS Starter Packs, automated tools and CloudFormation templates get your cloud initiatives moving quickly and up to speed

## Federal Insight

Accenture Federal Services is walking in step with AWS as they continue to innovate and release their latest security offerings to bring enhanced security and data protection to our federal customers. The AWS region dedicated to the U.S. Government, GovCloud, has received a Provisional Authority to Operate (P-ATO) from the Joint Authorization Board (JAB) under the FedRAMP High baseline. From this foundation, AWS recently received a FISMA High ATO from the Department of Veterans Affairs (VA), validating AWS' ability to run highly sensitive workloads on GovCloud. AWS has 21 services that are covered by the FedRAMP certification, 10 of which are at the FISMA High Level. Accenture Federal Services' certified AWS professionals are versed in the wide array of AWS services and are poised to bring them to our customers as they become accessible in the AWS regions available to federal customers.

Accenture Federal Services takes a mission-focused, business-oriented and security-minded approach to meeting the unique needs of our federal clients. We understand and have met security and operational guidelines including NIST, FISMA, FedRAMP and DoD requirements on our federal cloud engagements. In addition, we understand the unique offerings and demands for the major AWS regions available to the federal government including commercial (U.S. East/West), government (GovCloud) and intelligence (C2S). Accenture has deployed cloud infrastructures and achieved an ATO in each of these regions, demonstrating the range and depth of our ability to meet federal agency requirements.

Accenture has taken numerous federal agencies from developing a cloud strategy to implementing the agency's first cloud environment. At Food and Drug Administration (FDA), Accenture deployed FDA's first public cloud environment and obtained an ATO on a production environment hosted on AWS. FDA's new cloud environment will support both net-new and existing cloud applications critical to executing their mission.

## U.S.-Based Cloud Delivery Network

Accenture's workforce can scale to meet the demands of the government's largest, most prodigious cloud programs and transformations. Accenture Federal Services' U.S.-based delivery network of over 650 AWS-certified professionals and supporting resources is how we support a timely and cost-effective AWS cloud delivery model. A primary example of our ability to quickly scale and staff cloud programs is Accenture Federal Services' support of Healthcare.gov in 2014. In just six weeks, Accenture mobilized more than 500 skilled professionals to transition the project at an unprecedented speed, stabilizing the website during the peak of the initial enrollment period.

# WHY ACCENTURE FOR YOUR AWS CLOUD JOURNEY

Cloud is assumed: it's not a question of "if," but "when." However, the journey to the cloud is not always simple or straightforward. Agencies need a partner with the relationships, resources, assets and experience federal agencies need to navigate around the complexities to plot an achievable path to higher performance and efficiencies in the AWS cloud:

## Relationships

Accenture is an AWS Premier Consulting Partner and Value-Added Reseller (VAR) with competency certifications in multiple AWS disciplines.

## Resources

Accenture has a US-based delivery network of over 650 AWS certified professionals available to our federal clients.

## Assets

Accenture has developed numerous assets and accelerators designed to enhance capabilities, improve quality, expedite delivery, and reduce cost throughout a client's AWS cloud migration journey.

## Experience

Accenture has experience providing end-to-end cloud services for federal clients, underpinned by our experience from over 20,000 commercial cloud-related projects, completed or under way, across the globe.

Accenture applies commercial and federal know-how to help our clients swiftly and safely migrate to the cloud. From strategy and roadmap to cloud management and optimization, Accenture is there to support your agency every step of the way.

## FOR MORE INFORMATION PLEASE CONTACT:

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## ABOUT ACCENTURE

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Combining unmatched experience and specialized skills across more than 40 industries and all business functions – underpinned by the world’s largest delivery network – Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With approximately 401,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives. Visit us at [www.accenture.com](http://www.accenture.com).

## ABOUT ACCENTURE FEDERAL SERVICES

Accenture Federal Services is a wholly owned subsidiary of Accenture LLP, a U.S. company, with offices in Arlington, Virginia. Accenture’s federal business has served every cabinet-level department and 30 of the largest federal organizations. Accenture Federal Services transforms bold ideas into breakthrough outcomes for clients at defense, intelligence, public safety, civilian and military health organizations.