



MAINTENANCE, REPAIR AND OVERHAUL IMPROVEMENT

Whether clients are considering fundamental changes to operations or more targeted improvements in costs, profitability, growth, cash extraction or operational performance, Seabury Consulting brings unsurpassed maintenance expertise, techniques and tools to ensure the desired results.

Seabury Consulting's MRO practice provides a broad client base with unparalleled capabilities and world-class advisory services on all critical aircraft maintenance issues. Our unique team structure combines the experience of former MRO executives with top-tier consultants dedicated to the aviation and aerospace sectors. As a result, we use a comprehensive view of the business to work with management in solving the most difficult issues.

Our diverse team structure allows us to quickly understand and recommend improvements whether they are strategic, financial, commercial or operational. It is this knowledge of our clients and their business environment that has enabled us to contribute to a significant share of maintenance-related improvements during the past ten years.

OUR SPECIFIC STRENGTH INCLUDE:

- **A DEEP UNDERSTANDING OF THE MRO INDUSTRY, COUPLED WITH EXTENSIVE RECENT EXPERIENCE.**
- **SIGNIFICANT EXPERIENCE AND EXPERTISE IN ALL ASPECTS OF THE MAINTENANCE BUSINESS – INCLUDING STRATEGY, COMMERCIALIZATION, OPERATIONAL IMPROVEMENT, VENDOR MANAGEMENT, SUPPLY CHAIN OPTIMIZATION, MAINTENANCE PLANNING AND INVESTOR SUPPORT.**
- **A PROVEN ABILITY TO DRIVE SIGNIFICANT FINANCIAL BENEFITS, RANGING FROM LABOR AND NON-LABOR OPERATIONAL COST REDUCTION TO CONTRACT RENEGOTIATION TO SUPPLY CHAIN OPTIMIZATION TO COMMERCIAL STRATEGIES.**
- **PROPRIETARY ANALYTICAL TOOLS, DATABASES AND RESOURCES BUILT AND REFINED OVER A LARGE NUMBER OF ENGAGEMENTS.**
- **HYBRID TEAMS OF TRAINED AVIATION-FOCUSED MANAGEMENT CONSULTANTS WITH EXPERIENCED FORMER MRO EXECUTIVES ENSURE THAT RIGOROUS ANALYTICS ARE BALANCED WITH PRACTICAL JUDGMENT TO DELIVER REAL BUSINESS SOLUTIONS.**

Seabury Consulting also provides a wide range of services relating to the ownership and management of commercial aircraft and engines, including overall lease management services and technical consultancy services, to airline operators, non-airline aircraft owners (banks and lessors) and aviation authorities around the world.

With a unique combination of technical support and engine advisory knowledge, we focus on providing our customers with effective, tailor-made and cost efficient solutions to manage all technical aspects of their assets. We provide a seamless approach for the entire aircraft lifecycle, covering the pre-acquisition and delivery phase through to commercial operation and asset redelivery or sale.