



**SEABURY
CONSULTING**
TRANSCRIPT

JONATHAN KEANE

Jonathan Keane, Managing Director, responsible for our global aviation business.

JOHN LUTH

John Luth. I'm the Chairman, President, CEO of the Seabury Group.

JOHN LUTH

So I founded Seabury, uh, a little over 22 ½ years ago. We built a global organization of professionals who are, um, either ex-airline executives or professionals coming out of the consulting practice and we've blended those into a, what we believe to be a very unique global consultancy.

JONATHAN KEANE

We thought this was an ideal time for Seabury to join Accenture. Our clients are asking for more and more help through digital disruption, cost pressure, revenue pressure. The reaction from the market to our announcement has been fantastic. Our clients are really excited about the opportunity that it creates for them and for their customers.

JOHN LUTH

The big difference for us with the Accenture, uh, acquisition of our, uh, advisory practice is that we will have much more breadth, much more depth and much more technology capability to marry up with our traditional consulting practice. The combination with Accenture really drives, uh, uh, a unique opportunity for our consultants and that ability to tap into a global organization and the technology that is inherent with, uh, Accenture really gives us, um, an added dimension that we simply couldn't have without that combination.

JONATHAN KEANE

Seabury will be an integral part of Accenture's aviation business and indeed our broader travel business. We're really excited about the opportunity that Seabury's people will bring to serve our clients on a variety of different topics.