High Velocity Sourcing and Procurement
Reaching procurement's next frontier with Accenture's preconfigured and ready-to-use solution for SAP® Ariba®

Today's procurement organization faces major questions: How does it build on its success in generating efficiencies and cost savings, and evolve to meet the business's changing demands? How does it reduce the high cost of manual, paper-based collaboration with trading partners? How does it accelerate slow quote-to-settle cycles with delayed payments and slow cash flow? How does it increase spend visibility and better mitigate elevated risk?

Accenture's research on procurement's next frontier¹ reveals that a new, digitally powered procurement organization will continue to significantly drive down its operating costs, while delivering more strategic value to the larger enterprise. Fundamental to achieving this is the ability to capture the transformational power of digital technologies at speed, especially:

• Cloud computing: Build a foundation for digital strategy that provides improved usability and enables more productive and engaged employees and increased access to content.
• Real-time analytics and Industrial Internet of Things (IIoT): Generate valuable insights to enhance decision-making and identify potential issues and mitigation strategies.
• Cognitive systems: Deploy digital agents to handle transactional and—eventually—more strategic activities.

The end result is lower cost to serve and higher strategic value—a competitive advantage to be seized!

¹Procurement's Next Frontier: The Future Will Give Rise to an Organization of One.
Capture the opportunity at speed
Accenture's High Velocity Sourcing and Procurement solution helps organizations address procurement challenges and reap the benefits of excelling across multiple procurement dimensions at speed, while minimizing risk.

This fully functional and preconfigured solution is a complete package, ready to use and built on leading sourcing and procurement business processes, Accenture’s accumulated knowledge and experience, and technology implementation services with the latest technologies and a solution factory approach. Despite an accelerated timeline and agile implementation to achieve speed to value, risks are minimized as this solution provides all the necessary standardization and preconfigured assets and components to rapidly and efficiently implement core SAP® Ariba® modules.

Reap immediate benefits
Organizations that implement Accenture’s High Velocity Sourcing and Procurement solution can realize immediate benefits, including:
- Faster delivery by using predefined project deliverables that compress project schedules.
- Increased flexibility by using the solution as a project accelerator or as a complete, end-to-end implementation.
- Reduced cost and effort by using assets, experience and knowledge and the option of a fixed-price, fixed-scope model.
- Reduced risks by using proven sourcing and procurement business processes.

Why Accenture?
- Deep SAP experience—As SAP’s leading partner, with over 40 years of experience across the entire SAP solutions portfolio, our sourcing and procurement capabilities for SAP cover the end-to-end source-to-pay cycle for all spend categories. We have more than 46,000 SAP practitioners, including more than 2,000 SAP sourcing and procurement and SAP Ariba practitioners. As a testament to our SAP market leadership, we have been awarded 32 SAP Pinnacle Awards (more than any other partner) and hold “top right” rankings with all industry analysts.
- End-to-end, full lifecycle capabilities—We bring together the knowledge and experience of Accenture Consulting, Strategy, Digital, Technology and Operations to serve our clients end to end, offering a variety of engagement models, deep skills in all dimensions of sourcing and procurement, and a range of methods, assets and tools. Our proven SAP cloud methodology, iterative development and delivery approach help achieve consistency and faster time to value.
- Deep industry experience—We provide integrated functional and industry digital roadmaps, data models, key performance indicators and SAP-based industry solutions that help organizations maximize the effectiveness and financial impact of their sourcing and procurement functions.
- Innovation—As a leading SAP Ariba partner, we have early access to SAP innovations and help shape them. Our clients benefit from our unprecedented collaboration with SAP to accelerate development of SAP S/4HANA and build new industry solutions, as well as innovation through the Accenture Liquid Studio for SAP Solutions and our 17 Innovation Centers for SAP Solutions around the globe.

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About Accenture
Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Combining unmatched experience and specialized skills across more than 40 industries and all business functions—underpinned by the world’s largest delivery network—Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With more than 384,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives. Visit us at www.accenture.com.