Michael Teichmann: Emerging technologies is a domain where security really is outside of the traditional corporate perimeter. I mean, this is a world where everything is interconnected and as we know, security is as strong as its weakest link.

Dan Mellen: As we see more and more clients move more and more critical applications and systems and functions to the cloud, the risk associated with moving that data, and the criticality of that data in the cloud, requires additional security controls to ensure that that data is safeguarded.

Michael Teichmann: Industrial internet of things and the industrial control systems environment are two other examples of emerging technologies where security is very relevant. They’re opening up to the same vulnerabilities, the same threats as the IT environment has.

Jim Guinn: It creates a whole new attack surface that adversaries can go after. It's something that very few companies are gravitating towards implementing cyber security and protocols around. We are one of the those few companies that are doing that.
**Michael Teichmann:** We can help our clients tremendously to do two things. One, build secure solutions, but also with that, help their organization transform to a much more secure development lifecycle and that will really help them towards the future when they either continue developing something, to really build something that has security embedded in it.

The way we help our clients to become a bit less worried about information security and really have them focus on what they do best and that is, you know, their core business processes is probably best described as, we’ll take care of it for you.