Global Life Sciences Company: Oracle Solution Reduces Operating Costs by 25 Percent

Summary
Accenture helped standardize, simplify and scale a Global Life Sciences Company's business processes with an Oracle solution that reduced back office operating expenses by 25 percent, increased transactional processing productivity, and prepared the company for growth and expansion.

Client profile
The client is a Global Life Sciences Company.

Opportunity
A Global Life Sciences Company needed to dramatically improve and streamline its technology landscape after years of ad hoc solutions and interfaces resulted in inefficient, highly manual processes that had become expensive to support. Additionally, the company wanted to position itself for future growth and expansion. They selected Accenture to deliver a transformational IT system using Oracle technology. Accenture helped standardize, simplify and scale the company's business processes by implementing Oracle e-Business Suite R12.1.3 and Oracle Business Intelligence Enterprise Edition 11g. The project took place within an ambitious 15-month timeline and made use of Accenture Advanced Enterprise Solutions (AAES) assets and the Accenture Global Delivery Center in Pune, India. The solution reduced the company's back office operating expenses by 25 percent and also helped increase automation and productivity in transactional processing. Subsequently, employees had more time for analytics and high value activities. The upgrade ultimately supported the company's growth and expansion goals – putting them on the path of higher performance.

Solution
After 15 months of design, build, testing, and training activities, Accenture helped launch the Oracle implementation. Using an accelerated delivery approach, the solution was rolled out across the globe and the entire company began using the new Oracle platform on the same day, thus saving the client time and money.
Accenture utilized its Accenture Advanced Enterprise Solution assets, conversion accelerators and its global delivery network to accelerate the implementation and complete activities ahead of schedule.

The Accenture Global Delivery Center in Manila, Philippines completed approximately 40 percent of the project work offshore.

The solution scope included standardizing the company’s financial and supply chain business processes by using Oracle e-Business Suite R12.1.3 and Oracle Business Intelligence Enterprise Edition 11g. Standardizing those business processes helped establish consistency in reporting as well as setting the global processes needed to improve system configuration and support geographic expansion.

**Results**

The Oracle solution standardized the company’s processes and policies and helped the company increase productivity in transactional processing. The company reduced back office operating expenses by 25 percent and increased employees’ time for analytics and high value activities. The new data model and governance standards improved transparency, access and confidence in its business information.

This project’s success, enabled by Accenture’s supportive relationship and predictable delivery, allowed for the establishment of an associated three-year application support arrangement with the company. Accenture has also helped this company enhance its business operations in other areas, such as through the implementation of an Oracle-based solution in Accenture’s Life Sciences Cloud for clinical development. Accenture is proud to be helping the company achieve its vision for transforming people’s lives.

**About Accenture**

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