



Stronger. Together. The future of post-trade processing is here.

Accenture Post-Trade Processing



High performance. Delivered.





The convergence of cost, regulatory and technological pressures has led banks to reassess their securities processing operations.

Shrinking equity and fixed income volumes and stubborn fixed costs have led to a shift in the cost/income equation, significantly reducing overall industry margin to single digit return on equity and creating an urgent need to drive savings targets of up to 30 percent or more. This comes at a time of increasing complexity in the regulatory and technological environment, with wholesale market changes such as CSDR/T+2 settlement, TARGET2-Securities (T2S) and Tripartite Netting. Investment banks hoping to survive in this new environment will have to reduce operational costs and efficiently manage capital.

Key to out-performing will be a bank's ability to transform internal cost structures related to post-trade processing and reduce cost per trade. Firms that do not have the scale of a Top 5 Bank potentially face a decision to either exit the business, scale through acquisition or obtain scale advantages in their cost structure through some form of mutualization or outsourcing.

The ageing state of many legacy platforms and the required agility to navigate future market shifts and regulatory-driven change means that many financial institutions face significant near-term investment decisions. Accenture, in collaboration with Broadridge, is helping set a new industry standard for efficiency and quality of service in post-trade processing by leveraging its global business process outsourcing (BPO) capabilities in combination with Broadridge's proven technology solutions and both firms' combined expertise in post-trade processing.

Accenture Post-Trade Processing

Accenture Post-Trade Processing, built on Broadridge's technology, will be used to transform how banks operating in Europe, Asia, Australia and the Middle East approach post-trade processing, particularly for securities asset classes. Accenture Post-Trade Processing is set up to mutualize activities and costs from multiple institutions and adopts an innovative, streamlined operating model, which will help drive efficiency and quality of service.

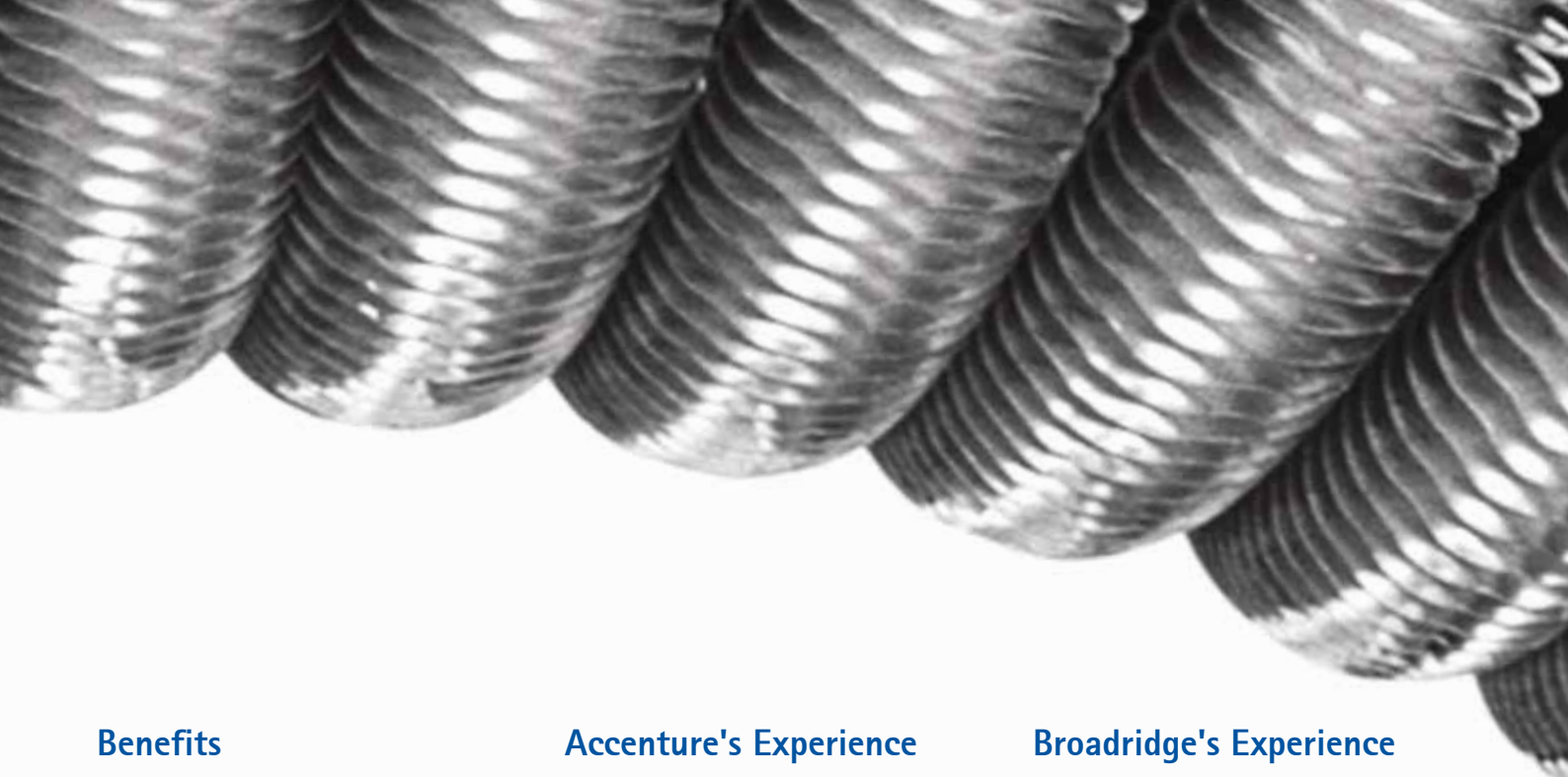
The new solution will help banks reduce post-trade processing costs; reduce the need for capital investment to adapt to future market changes; quickly and efficiently launch new products and enter new markets for securities instruments more easily; adapt to regulatory changes for a shared portion of the standalone costs and improve information availability through the provision of real-time capabilities.

Services

Accenture Post-Trade Processing is a strategic collaboration with Broadridge Financial Solutions and combines global BPO capabilities and global capital markets expertise with leading post-trade processing technology. Accenture and Broadridge have designed the solution to also accommodate other technology to support certain functions, such as reconciliations and corporate actions processing.

The processing solution will:

- Support key post-trade processing functions such as settlement, books and records, asset servicing, operational management and control, real-time data access and administrative accounting.
- Leverage collective trade volumes to reduce costs per trade and provide real-time information regarding overall trading activity.
- Help banks to cost-efficiently adapt to current and emerging trading and accounting regulations, including CSDR/T+2 and TARGET2-Securities (T2S).
- Offer a common, standardized, highly flexible operating platform to help banks quickly and efficiently launch new financial products and enter new markets without the complex hurdles of upgrading potentially ageing legacy IT systems.
- Provide advanced straight-through processing technology that automates the post-trade lifecycle from trade capture through to settlement.



Benefits

Accenture Post-Trade Processing will help banks operating in securities markets in Europe, Asia, Australia and the Middle East:

Reduce run and change costs

- Post-trade processing costs can be significantly reduced.
- Banks' system and transformation costs of complying with new regulations will be reduced.
- Banks gain greater visibility into the costs associated with each part of their securities processing lifecycle.

Gain greater cost certainty and flexibility

- Accenture Post-Trade Processing's transaction pricing will provide greater price certainty as well as a reduction in overall costs for the post-trade process.
- Banks will have the ability to select the number of services they want to subscribe to in addition to the core offering of settlement processing.

Improve service delivery

- Real-time information will allow banks to make informed trading decisions and better manage collateral for their securities operations.
- Comprehensive multi-market support and trade status information will enable banks to provide more services and a higher quality of service both internally to front-office and middle-office functions as well as directly to their own customers.

Accenture's Experience

Accenture combines industry-leading global services capability including BPO, with expertise in capital markets to help clients increase efficiencies at every stage of the trading lifecycle.

Accenture offers:

- **Deep industry knowledge**
A dedicated Capital Markets practice of several thousand people across the globe, organized in specialized communities of practice.
- **Global delivery capabilities**
A Global Delivery Network which provides clients with higher quality solutions, lower costs and quicker results in both technology services and business process outsourcing.
- **Industry-leading transformation expertise**
One of the world's largest independent technology services providers with experience in delivering mission critical, large scale, complex, end-to-end transformational projects and programs.

Broadridge's Experience

Broadridge is a leading provider of technology solutions and services for the global financial services industry, including securities processing and related on-boarding.

Broadridge offers:

- **Proven solutions and experience**
Broadridge has a global reputation for best-in-class post-trade processing technology, supporting an extensive list of clients across the world.
- **Regulatory and industry expertise**
Through its in-depth business domain expertise, its regulatory change enablement and global reach, Broadridge supports its customers' multi-asset trade processing and settlement operations in more than 50 markets.

About Accenture

Accenture is a global management consulting, technology services and outsourcing company, with approximately 275,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$28.6 billion for the fiscal year ended Aug. 31, 2013. Its home page is www.accenture.com.

About Broadridge

Broadridge is the leading provider of investor communications and technology-driven solutions for broker-dealers, banks, mutual funds and corporate issuers globally. Broadridge's investor communications, securities processing and operations outsourcing solutions help clients reduce their capital investments in operations infrastructure, allowing them to increase their focus on core business activities. Broadridge processes more than \$4.5 trillion in fixed income and equity trades per day. Its home page is www.broadridge.com.



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