Driving agility into the automotive supply chain
Bolstering and protecting margins by enabling capabilities to ‘sense and respond’ quickly to optimize vehicle supply & demand.

Value lever impacts

Revenue/Margin
- Cost Mix (Feature, Option, Trim)
- Program Optimization (volume & mix)
- Reduce incentives
- Balance Material Constraints

COGS/OPEX
- Logistics & Transport Cost
- Plant Labor & Capacity (electrical, downtime)
- Tier 1 HK Material Cost
- Scrap Cost

Integrated business planning

Functions and Processes
- Demand & Supply Planning
- Sales & Marketing
- Product Planning
- Logistics & Distribution
- Manufacturing
- Supply Chain & Procurement
- Finance/Revenue Management
- Product Development
- Capacity Planning
- Chain & Supply Delivery
- Order Management & e-Commerce

Value levers
- Enabling capabilities
- Managing supply and demand
- Integrated business planning
- Enabling capabilities

Managing supply and demand

Integrated Business Planning

Enabling capabilities

Enterprise Data Management
- Order-to-Delivery Management
- Connect Product/Value-Add Definition
- Work table data interface
- Digital Twin of Supply Chain

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Integrated Planning & Fulfillment
- Intelligent Suggested Orders
- Suppliers Collaboration
- Forecast Visibility & Control
- Sequencing & Scheduling
- Asset Management & Predictive Maintenance
- Connecting Sales & Operations Planning and Execution

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New Operating Model / Future Workforce
- Demand & Supply Value Stream Planner
- Planning-to-service
- Leverage Data & Analytics, Automation, AI, etc.

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Contact us to learn more:

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