



MIROSLAV PÁTEK

VIDEO TRANSCRIPT

Hi, my name is Mirek Patek and I work as an Ecosystem Sourcing Senior Analyst at Accenture. Before joining Accenture, I had studied business at universities in Prague and in France. There I got to like sales and international trade. After my studies I tried out several sales and marketing positions in Prague and I ended up at Accenture, where I finally do what I enjoy. My friends recommended Accenture to me, and, when I found out what it could offer me, the chance to use foreign languages especially caught my attention. I love French and enjoy speaking English, so I asked for a position where I could use my skills. Now I work on projects for Britain. My team and I have responsibility for smooth operation of re-sale deals for clients in Great Britain, and I specifically take care of FS, or Financial Services. Those are big British financial institutions, such as banks and insurance companies. Our team has responsibility for so-called re-sale operational support process, meaning that we at Accenture are able to connect vendors and clients much more effectively than they would have managed it themselves. Imagine that a client needs a new cloud solution, new software, new licenses. We will connect these clients with service providers and, on top of that, we will secure better pricing, better service, as well as to add our know-how. We are in touch with teams from all over the world every day, and my team in the UK ensures the closest cooperation. Through my team, I get in touch with clients and partners and I make sure all parties are completely satisfied.

My responsibility in a senior position is to make sure the junior colleagues are able and equipped to do their jobs as best they can. The beauty of my job is that I don't only work on one project but on several simultaneously. Every day my colleagues and I need to come up with specific solutions for each client and each case. An enormous degree of flexibility, a sense for detail, and capacity for multitasking are needed for that.

I'm looking for new colleagues to join my team. It's not important to know programs and to have mastered all possible software. The key is independent thinking – finding solutions where others wouldn't search for them, and so-called out-of-the-box thinking. For me personally, openness and ability to stand behind what I do are important. I value several things about working at Accenture. In first place is certainly the collective. The support from both my colleagues and superiors is huge. Accenture also offers countless chances to improve both one's soft skills and hard skills. Last but not least, it is definitely an advantage that I don't take the work home with me and that I have time for my hobbies. I would recommend Accenture to anybody who enjoys foreign languages, wants to work for a global company with clients all over the world, and doesn't like monotonous work. I look forward to seeing you at Accenture.

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