



KEVIN BUTTERFIELD ON SECURITY OFFERINGS VIDEO TRANSCRIPT

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Right.

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So maybe I'll focus more in the managed detection response business or managed security work and and what we're really trying to make an emphasis to partner with, with Google and their Chronicle Secure OPS suite.

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And you know, we find our clients are struggling, they're struggling, struggling to keep pace with the threat landscape, with technologies, with regulations and so on.

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And they're frustrated and they're hungry and they're trying to find the right solution.

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And and so we feel that partnering with Google and and the Chronicle Secure OPS suite bringing our wealth of experience with Magic security services, the latest from product and investment that's Google, Google has made can really help our our clients take their detection response to to the next generation.

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The vision we see for for this solution and ultimately what really counts for our clients is, is protecting them, giving them confidence in their security operations and and very specifically we think we can drive out reduction in cost 20 to 40%.

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We think we can find breaches probably 30 to 40% faster and resolve those breaches 30%.

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So the value proposition is, is pretty clear for our clients and yeah, we're excited about partnering Google to to really bring this home and bring these outcomes for our clients.

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