Forced to an inflection point by an unprecedented global pandemic, the biopharma industry embraced the challenge of making the impossible possible - connecting human ingenuity and advanced technologies to develop and commercialize lifesaving vaccines and treatments in record time. Our research brings to light the pivotal role of digitalization in clinical trials: Findings reveal the use of digital clinical trial methodologies accelerated throughout the crisis.

Biopharma companies are clearly ready to drive innovation. How ready are they to capture the long-term value of digital to drive faster, smarter clinical trials?

Accenture surveyed 100 biopharma and biotech senior executives (Heads of Clinical R&D, Digital Innovation, Clinical R&D IT, Clinical Operations, Biometrics & Data Sciences) to discover to what extent the adoption of digital technology and decentralized trial methods would be influenced by the experiences and innovations brought about through COVID-19.

Digital adoption took major strides during COVID-19



The vast majority of respondents (99%) said the pandemic has driven additional need to use digital clinical trial methodologies that they would not have normally used.

100% of respondents moved to portion of or all clinical trials to digital based activities as a direct result of COVID.

> The fastest increases in speed of adoption were seen in trial data collection (56%), educating sites and patients (54%), investigator and trial execution (54%).

Better patient experiences and faster results

Respondents cited top benefits of digital clinical trial activities as:



52% Improved patient recruitment process



46% **Improved patient** retention on the trial



40% **Increase in** speed of drug development

Percentages represent number of total respondents who selected items.

Motivated by progress, accelerating adoption is top of mind

Areas to adopt digital trial methodologies the soonest, over the next 3 years:

100%

97%

97%

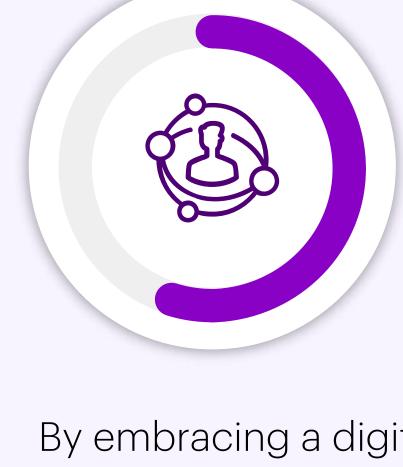
Trial **Close Out**

Investigator & Trial Execution **Trial Engagement** **Trial Data** Collection

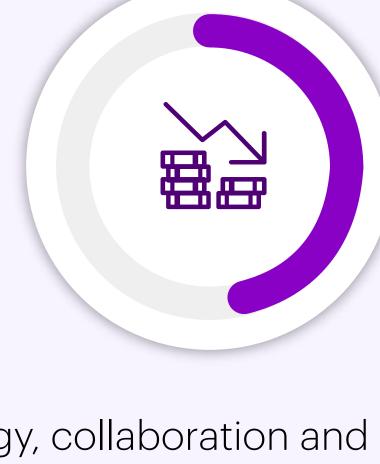
Percentages represent number of total respondents who selected items from 7 key areas.

Clearing away obstacles

Close to three-quarters (74%) of respondents said securing stakeholder buy-in for continued adoption of digital tools and methods is not holding them back. This positions them well to address the leading challenges for accelerating digitalization:



Technology Adoption



47% Financial/Budget **Constraints**



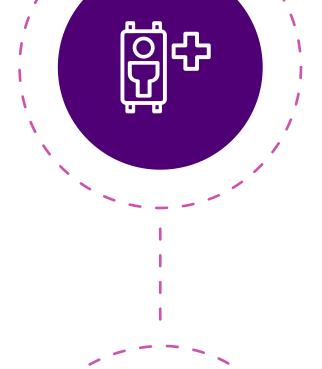
Regulatory **Barriers**

innovation in clinical trials.



your digital clinical agenda

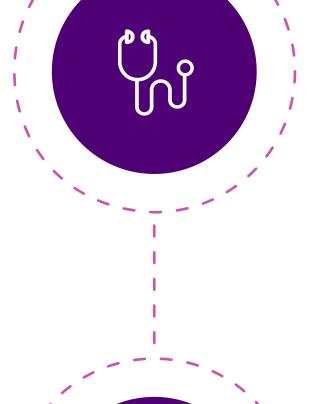
Areas to watch while advancing



methods as pandemic restrictions ease. Be ready to communicate the value of digital methods.

Patients may want to revert back

to previously used clinical trial



patient support needs.

When designing trial plans,

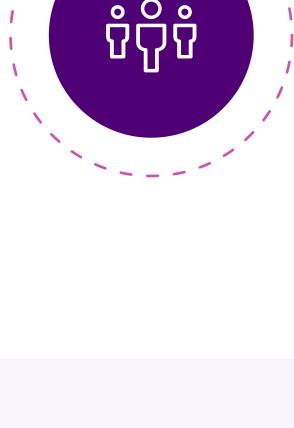
consider the potential for

demographic bias towards

Consider the impact of new

digital solutions on clinical

sites, including training and



technology proficiency.

- process to help drive improved clinical and patient outcomes. Prioritize being flexible and smart – identify multiple technologies that enable ongoing innovation and agile
- practices for integrating new vendors into core business processes. Reimagine clinical development by leveraging machine learning and real-world data to power patient-centric

design, formulate trial strategy and employ risk-based everywhere approaches.

Align strategies and investments to areas where digital adoption of clinical trial methods can drive significant value.



technologies can reduce trial cycle time.

Speed to market

Enhanced experience

Decentralized clinical trials can **reduce**

Patient identification and recruitment



Cost takeout

Deeper insights Enabling effective data analysis can derive

better clinical outcomes and

Patient engagement technologies are

shown to increase adherence.

sites and site costs.



accelerated access

About the research Accenture surveyed 100 biopharma and biotech senior executives (Heads of Clinical R&D, Digital Innovation, Clinical R&D IT, Clinical Operations, Biometrics & Data Sciences.) to discover to what extent the adoption of digital technology and

This research was carried out in 2021 with companies based in North America and Europe with active trials across 13 therapeutic areas (including some involved in COVID-19 trials). The research considers digital trial methodologies to include the use of of novel technology capabilities such as devices, patient applications and other technologies to drive efficiency and engagement for patients, sites and sponsors in clinical trials.

decentralized trial methods would be influenced by the experiences and innovations brought about through COVID-19.

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