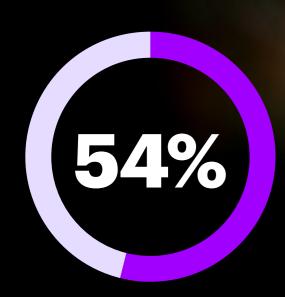
accenture

## Know it or not, trusts impacts your bottom line.



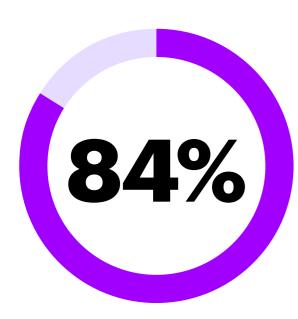
of companies on the Accenture Strategy Competitive Agility Index experienced a material drop in trust and conservatively lost out on

in revenue

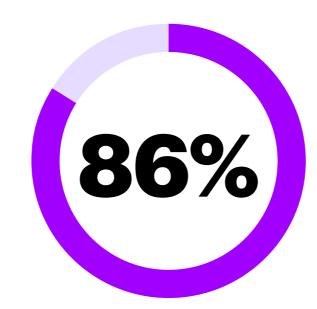


## **The situation**

Trust incidents are occurring at an unprecedented frequency and trust in companies is in decline.\*



of companies reported experiencing a fraud incident in 2017.



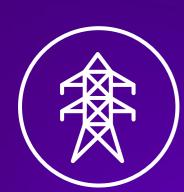
of companies reported experiencing a cyber incident in 2017.

10/15

industries experienced a decline in trust.

## The costs

Companies haven't been able to plan against what they can't measure, until now.



**US\$960M** 

A \$30B energy company stands to lose \$960M.



US\$960M

A retail company of the same size stands to lose \$4B.



US\$960M

A bank of the same size stands to lose \$6.5B.

When a drop in trust occurs, companies in all industries will experience a material decline in revenue, though impacts vary by industry.

## The action Measure.

You must...



Know where you stand



Make trust part of your cultural bedrock



Elevate trust's role in your overall strategy



Reach out to our experts to

learn how your company

measures up.



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www.linkedin.com/company/ accenture-strategy

www.accenture.com/bottom-line-on-trust