Neha: Traditionally identity and access management implementations tend to be large – tend to be complex.

Rex: And that first phase which may take six months to a year to onboard five applications, well, guess what, they have 3,995 more to go.

Neha: Time to market becomes very, very challenging when you have a need now and in order to meet that need you actually have to make investments in time and money for years.

Rex: Our clients are rolling out capabilities - different channels - for their customers. They need these capabilities in days, months, not a year.

Neha: Accenture has been in this business for two decades. We’ve been working with clients in every industry and we’ve seen the challenges that clients have come to us with.

Rex: So what we looked at was – what are our majority of our clients trying to accomplish and it was to provide business value and get there fast and be able to support this next generation of technology whether it’s variable devices, mobile-enabled applications and that type of thing. How can we help our clients get there faster? We decided to go out and build a core set of capabilities that we can offer our clients. It allows them to enable those capabilities as they need them. The majority of our clients – 80 percent – have the same exact needs. On that last 20 percent, what makes them unique, we’re able to adapt our solution.

Neha: We are able to scale up and down as an organization grows. We don’t need to do a whole new implementation. We don’t need to go back and reinvest in another two years. Accenture is giving them everything they need from the ground up. We offer them the cloud platform, the infrastructure, we’ll provide for the software licenses, we’ll do the implementation, as well the operations.

Rex: It’s all DevOps space. From soup to nuts, we can deploy it through the push of a button, completely scripted, from checkout of source libraries, to deployment, to the test harnesses onto the Cloud platform.

Neha: And we’re combining it with Accenture state-of-the art, industry-leading consulting work as well as our deep, deep industry expertise.

Rex: The biggest benefit is velocity and the time to value.

Neha: We’re able to now spin up a whole new infrastructure, install the software, install foundational use cases.

Rex: Ready to go, production ready, completely tested.

Neha: All within an hour. It’s unbelievable. It’s incredible.

Rex: Are you tired of spending millions of dollars on your access management and not seeing any value out of it? We have a solution for you. It’s that simple.