

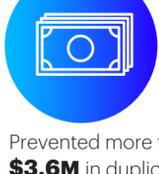
# FINANCE AND ACCOUNTING BUSINESS PROCESS SERVICES (BPS) DELIVERS BUSINESS VALUE

## Did you know?

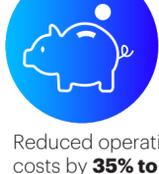
Accenture can deliver business results for your finance organization like these:



**\$10M saved** in one year by securing early payment discounts



Prevented more than **\$3.6M** in duplicate or erroneous payments



Reduced operational costs by **35% to 45%**



**10% to 30%** reduction in days sales outstanding

SEE HOW WE DELIVER

## OUR SOLUTIONS ADDRESS YOUR CHALLENGES

Accenture works closely with CFOs and CEOs to provide better control and visibility of their finance organization in addition to cost reduction. We help our clients:



Create an agile organization to support business strategy and growth



Increase compliance, controls and transparency



Enhance revenues and improve margins



Reduce operational costs



Improve working capital

## DELIVERING BUSINESS VALUE THROUGH BPS

Accenture helps CFOs develop world-class finance organizations by achieving better control and visibility of their operations by:



### Delivering value through Intelligent Automation

Improve the accuracy of business operations, reduce manual touch points and increase productivity.



### Backing up our commitment to our clients' business outcomes

Through value-based contracts, share the risk and responsibility with clients for improvements, transformation and managing complexity.



### Capturing insights from clients' data through analytics

Apply world-class analytics across the organization to identify areas for working capital optimization.



### Integrated consulting, strategy, digital, operations and technology

Deliver end-to-end finance transformation strategy by combining deep functional and industry expertise, extensive insights and client experience, flexible technology architectures, continuous innovation and outcome-based delivery at scale.



### Using our industry experience to address specific business needs

Deliver real financial benefits and measurable business outcomes—at speed and at scale.



### Insightful collaboration

The cornerstone Accenture Operations Navigator is a launch pad into the Finance and Accounting suite of tools, providing a central portal that gives clients and Accenture joint visibility into client organizations' operational performance and critical business process data.



### Arming the finance organization with real-time reporting

Incorporate the latest mobile technology to support more proactive and strategic decision making.

## KEY FINANCE AND ACCOUNTING (F&A) BPS DIFFERENTIATORS



### Innovative Technology

Driving Robotic Process Automation, Artificial Intelligence and as-a-Service solutions that deliver "plug-and-play" business processes that can be mobilized at speed and at scale.



### Predictive analytics

Analytics are woven into F&A business process services to provide predictive modelling on key CFO imperatives like working capital optimization and cash flow forecasting, and to enable better decision making.



### Depth in expertise

With more than 25 years of experience, Accenture has unparalleled finance and accounting functional knowledge, as well as deep industry expertise, to provide relevant, market-leading solutions.

## FINANCE AND ACCOUNTING BPS HIGHLIGHTS



25+ years operational experience



50+ delivery locations, including F&A centers of excellence in Bangalore, Chennai, Mauritius and Buenos Aires



Support client operations in 130+ countries in 45 different languages



We apply automation for more than 90 percent of our F&A BPS contracts, allowing us to shift resources to higher value activities that produce more impactful outcomes



200+ clients



33,000+ F&A professionals



10,500+ Business Advisors



Leader in IDC MarketScape: Finance and Accounting BPO Services 2017 Vendor Analysis



The Leader in the Winner's Circle of the 2016 HFS Finance & Accounting As-a-Service Business Process Outsourcing Blueprint



Everest Research, a Leader and Star Performer 2016



Gartner 2015 F&A BPO Magic Quadrant Leader

## OUR FINANCE AND ACCOUNTING BUSINESS PROCESS SERVICES



### Order to Cash

Improves collection activities, reduces customer risk and bad debt exposure and streamlines billing processes.



### Record to Report

Drives compliance to company data standards, accounting policies and information access; includes Acquire to Retire processes.



### Procure to Pay

Drives compliance by directing spend to preferred suppliers and validating the pricing and terms prior to payment.



### Financial Planning and Analysis

Uses predictive analytics to improve forecast accuracy, provide business insights, and profitable and optimized decision support.

## Client Speak

### How Accenture Helped Microsoft

#### Expanded Accenture business process services footprint as part of its "One Finance" global finance and procurement transformation program.

**Added reporting, planning and analysis services to Microsoft's global subsidiaries**, providing business insights reporting for the organization.

**Standardized and optimized procurement and finance processes** for more than 90 international subsidiaries.

**Freud up personnel's time** to focus more on value-added activities

Achieved **cost reduction of 35 percent.**

### How Accenture Helped BP

#### Teamed with the global energy company to consolidate and run its finance and accounting function across Europe and North America.

**Cultivated a partnership** that began in 1991 and constantly strengthen, into new units, geographies and services.

**Reduced financial operating costs by 35 percent** (even though F&A unitcosts were halved).

**Standardized reporting and used advanced analytics** among all oil clients on the SAP platform, thereby providing each client with cost and performance synergies and greater insights into the business.

### How Accenture Helped Marriott

#### Transformed Marriott International's finance organization from disparate people, processes and technology to a shared service called Marriott Business Services.

**Working together from the earliest stages**, the combined Marriott-Accenture team went on to expand service offerings, broaden geographic and brand reach, establish more shared services centers and retire legacy environments.

**Working as a pioneer, Marriott built a hospitality-centered platform** with a team of skilled professionals highly capable of handling off-property hospitality finance and accounting processes.

**The partnership was so successful** that Marriott Business Services transferred to Accenture and Accenture now offers Marriott and the hospitality market the same level of service excellence and industry know-how, as Accenture Hospitality Services.

