

Accenture Development Partnerships

Positively Impacting  
the Developing World

High performance. Delivered.



Strategy | Consulting | Digital | Technology | Operations

# Accenture Development Partnerships

## Positively Impacting the Developing World

**ROGER FORD -**

**MANAGING DIRECTOR, ACCENTURE DEVELOPMENT PARTNERSHIPS:**

Accenture Development Partnerships is a social impact practice within Accenture

**LOUISE JAMES -**

**MANAGING DIRECTOR, ACCENTURE DEVELOPMENT PARTNERSHIPS:**

We work with the world's leading international development sector organizations around the world to help address complex social issues.

**ROGER FORD:**

Those include access to energy, access to health and access to finance. It's all built around a 3-way contribution model.

**LOUISE JAMES:**

With a commitment from Accenture, from our employees and from our clients. And what this means is that over the years we've been able to develop both a sustainable and a scalable business model.

Accenture Development Partnerships has four main focus areas: cross-sector partnerships, digital and technology strategy, organization and growth strategy and finally, supply chain management. And what we're doing is we're really bringing the best of Accenture's business and technology skills to really bring really tangible benefits to these clients and drive lasting, positive social change.

**ROGER FORD:**

We're able to tap into the huge workforce that is dedicated and focused on providing social impact to organizations as part of an integrated career experience.

**IAN LOBO -**

**MANAGING DIRECTOR, ACCENTURE DEVELOPMENT PARTNERSHIPS:**

So over the last twelve years, working on a variety of projects ranging from new social enterprise start-ups and spin-offs to focusing upon new ways to bring collaborative partnerships together and what I've seen over this period is really the catalytic role that business skills can bring for development impact.

**ROGER FORD:**

When we talk to Accenture leaders about the Accenture Development Partnership, they see huge benefits from a number of different aspects.

**MARK KNICKREHM -**

**GROUP CHIEF EXECUTIVE, ACCENTURE STRATEGY:**

One of the brilliant things about the design of this program is that those who join it actually give themselves. They not only give back with their skills and their time in ways that Accenture and others support, they give personally into the program and I think that builds a...just a much stronger bond between our employees and the program itself.

**IAN LOBO:**

Absolutely fantastic opportunity to use your cutting edge business or technology consulting skills, work in resource constraint settings, and really try to find new, creative ways that you can apply them in a very different context with very different clients to get the kind of results we're looking for.

**ROGER FORD:**

When we started Accenture Development Partnerships 13 years ago we had no idea we would be talking about completing our 1000th project in the past year. We've grown this into an international practice that can deliver programs around the globe, bringing the best of Accenture, our people, our technology, our alliances and our capabilities at scale and we're very proud of the track record we've been able to deliver. And I think the future holds even greater opportunities for us.

