



TECHNOLOGY VISION 2019 FOR WORKDAY

VIDEO TRANSCRIPT

DARQ POWER

Colin Anderson (Accenture): Underpinning everything is really technology, and we talk about "DARQ"- D, A, R, Q.

Not a typo, but distributed ledger, blockchain, things of the like, artificial intelligence, extended reality and then quantum computing. Some of these things are here and now, artificial intelligence we interact with it every day in so many different places.

Some of them are still around the corner, quantum computing for example, but Workday's always been on the leading edge of thinking about technology and I know you spend a lot of time thinking about what are these different trends and what are they mean for you and for our clients, so maybe share some your thoughts there.

Leighanne Levensaler (Workday): As you mentioned some are a little further along and certainly further along in our own development and rendered in our product obviously we've been talking a lot about machine learning today.

And we're also doing quite a bit, as you know, with the distributed ledger. Because again where trust environment, so the distributed ledger gives us a lot of opportunities to solve problems in new ways, which is exciting.

And you know a lot of that work on the frontier, or the vanguard of technology for us starts in our labs environment.

And our labs environment is, you know, we're not just there again we said this earlier, but we're not just there doing it ourselves we're there alongside of our customers, we are prototyping things, we are, you know, working with technology to see, could it have an impact, learning, you know, refining, experimenting and then we share that with our customers, but we also encourage our customers, and I know you do as well, we encourage our customers to do the same with technology.

We want them to be experimenting because we want to take the learnings that they have, bring them into our fold, and the learnings we have bring them into their fold.

And that's the wonderful thing about being in technology, is you get the opportunity to do a lot of experimenting as well.

Accenture: Well nobody has all the answers on their own.

Workday: That's right.

Accenture: What's been so important to us, certainly over the last couple years across all of Accenture, is this idea of co-creating with our clients.

How do we come together and create something that neither of us separately could have imagined? And that's really become a core part of our values, and I know it's a core part of the values that you have.



And when we put Accenture together with Workday, together with our clients and prospects, that's where I think that's our best work comes from, and that's where you really get the most remarkable things.

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