



# SALESFORCE

## VIDEO TRANSCRIPT

ERIKA: I am an Associate Manager in Accenture's Cloud First Practice.

TAYLOR: I have been working with Accenture for the past two and a half years now out of our Salesforce business Group.

NATALIA: I am a Consultant part of our Salesforce Business Group based out of our awesome San Francisco office.

ISAAC: And I'm part of Accenture's Salesforce Practice out of San Francisco and I am a Business and Integration Architect Manager.

What does a typical day look like?

TAYLOR        Everyday you are doing something different whether you are you know trying to better understand the client problem, whether you are trying to understand what the client's currently working with or if you're actually you know working with an offshore team trying to scribe what you've gathered from the past few days.

NATALIA: Guiding the clients through how to solution their challenges in Salesforce and leading our application teams to deploy those Salesforce solutions.

ISAAC: Really taking them the best of the Salesforce technology and making sure that the people we work with really get great outcomes and great, cool projects out of the technology.

ERIKA: Everyday is exciting and new which is great because you never feel like you're doing the same thing over and over.

How do you bring innovation to clients?

NATALIA: I worked with a lot of the different Accenture groups such as Accenture Digital, Fjord, Strategy and Consulting to all come up with an immersive experience that guides clients through a purchasing journey involving augmented reality multiple Salesforce products and artificial intelligence.

What does it take to succeed?

NATALIA: I think the number one thing for me is to have an open mind about what is coming next because Accenture provides you so many different opportunities through projects and through learning experiences.

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