Valeria Armbrust, Managing Director – Child Welfare Child Support

The accelerator that we have been working on augments human capabilities in multiple ways. But as an example, we can hit the ground running on day one with a client on the best thinking that we’ve put together by working with luminaries across the country. And when I speak of luminaries I’m thinking, or I’m talking about case former case workers, judges, former foster care youth administrators coming together with us and really thinking through what are the tools that they would need in order to do their job more effectively. So we’ve brought that together in this accelerator, and we’re able to bring that to a client, hit the ground running day one which, from a client value perspective, it’s really reduced time to be able to stand something up into production. And ultimately with reduced time and effort comes reduced cost.

What is the value of improving case management to our clients?

So the value to the clients in the accelerators that we’re bringing to market and, specifically, the accelerator that on case management that we’ve built in Salesforce, is really about being able to hit the ground running day one, being able to reduce the effort that it takes to have a case management system in production, and with reduced effort comes reduced cost. And as we all know in today’s day and age, it is really important to make sure that we’re using the funds that are available to these agencies the best way possible and making the best use of those.

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