

VIDEO TRANSCRIPT

**BALANCED
INNOVATION
FOR TRUE
TREASURY
MANAGEMENT
SALES &
ONBOARDING**

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VO: Most treasury management organizations can be described as fragmented and cumbersome. They silo sales, onboarding and implementation and don't have the technology tools needed to bridge these gaps, which lead to a less-than-satisfactory client experience.

Together, Accenture and nCino fill those gaps for a true 360-degree view of the entire customer relationship in real time.

Recognized as the market leader, Accenture supports nCino's cloud-based commercial banking solution implementations at more top-30 US banks than any other systems integrator.

nCino's unique, holistic solution brings together sales, onboarding and implementation in a single platform that offers a seamless customer journey. Banks that draw on the joint expertise of Accenture and nCino pivot to the new through true digital transformation, achieving increased speed, revenue and loyalty with an improved and seamless customer experience.

With nCino, banks can gain visibility into both wholesale lending and treasury management revenues across a single platform, thus eliminating the need to log in and out of different systems. The platform also provides the view of individual relationships, across business segments, again, providing the complete picture of customers to price treasury solutions in the best interest of all stakeholders, ensuring optimal profitability levels.

Accenture and nCino are transforming tech and treasury management to defy limits and help banks deliver superior treasury origination and onboarding. Find your balance, now.

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