

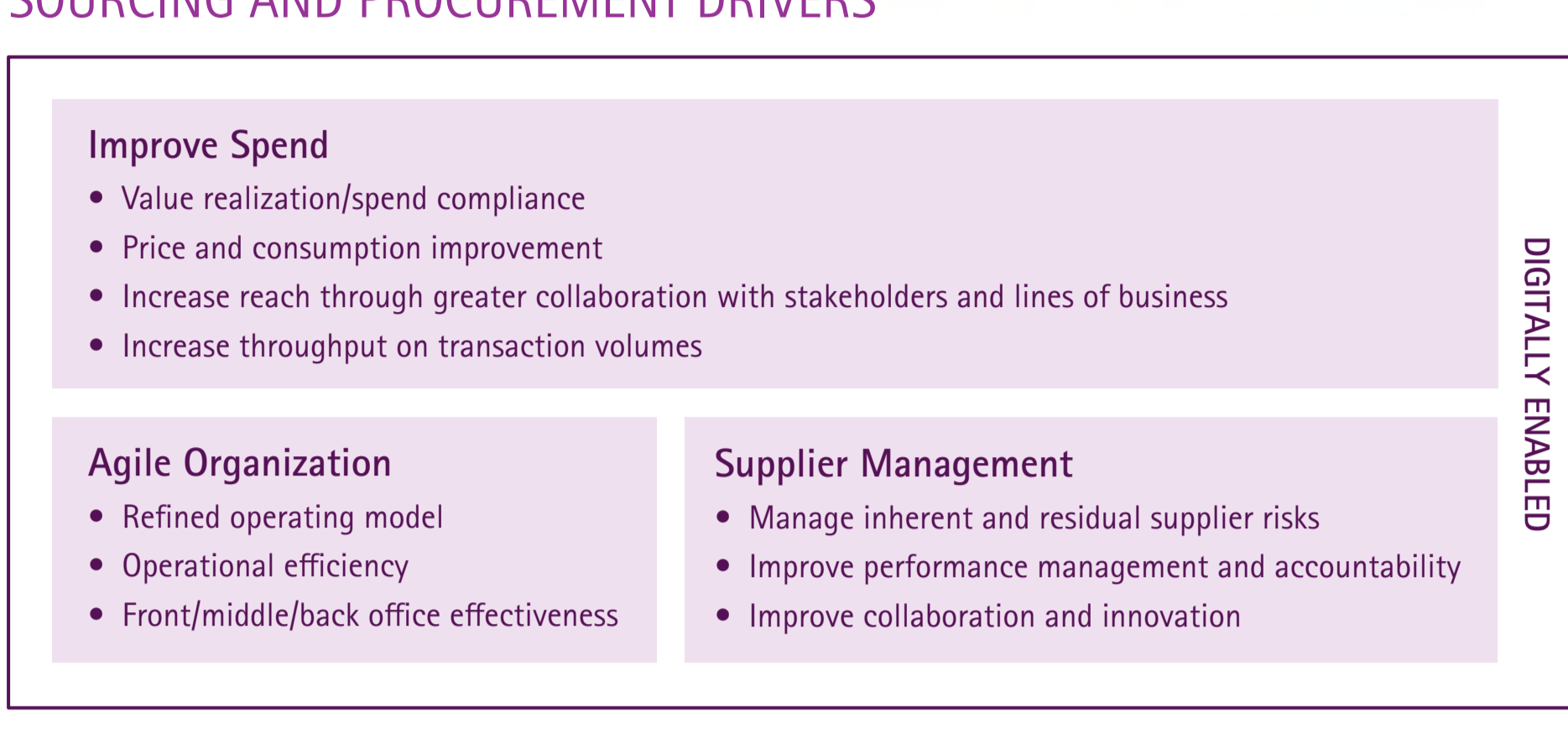
Accenture Financial Services Sourcing & Procurement Solution

THE CHALLENGES

Financial Services Sourcing and Procurement executives face an evolving set of priorities and opportunities to capture value.

- Intensifying pressures to deliver sustainable cost savings
- Increasing demand to actively manage supplier relationships and their associated risk and performance
- Evolving digital technologies and information requirements
- Agile operating models to meet customer and supplier needs

SOURCING AND PROCUREMENT DRIVERS



ACCENTURE FINANCIAL SERVICES SOURCING & PROCUREMENT SOLUTION CAN HELP CLIENTS:

8-13%
Realized Savings



90%+
Meet Control and Compliance levels



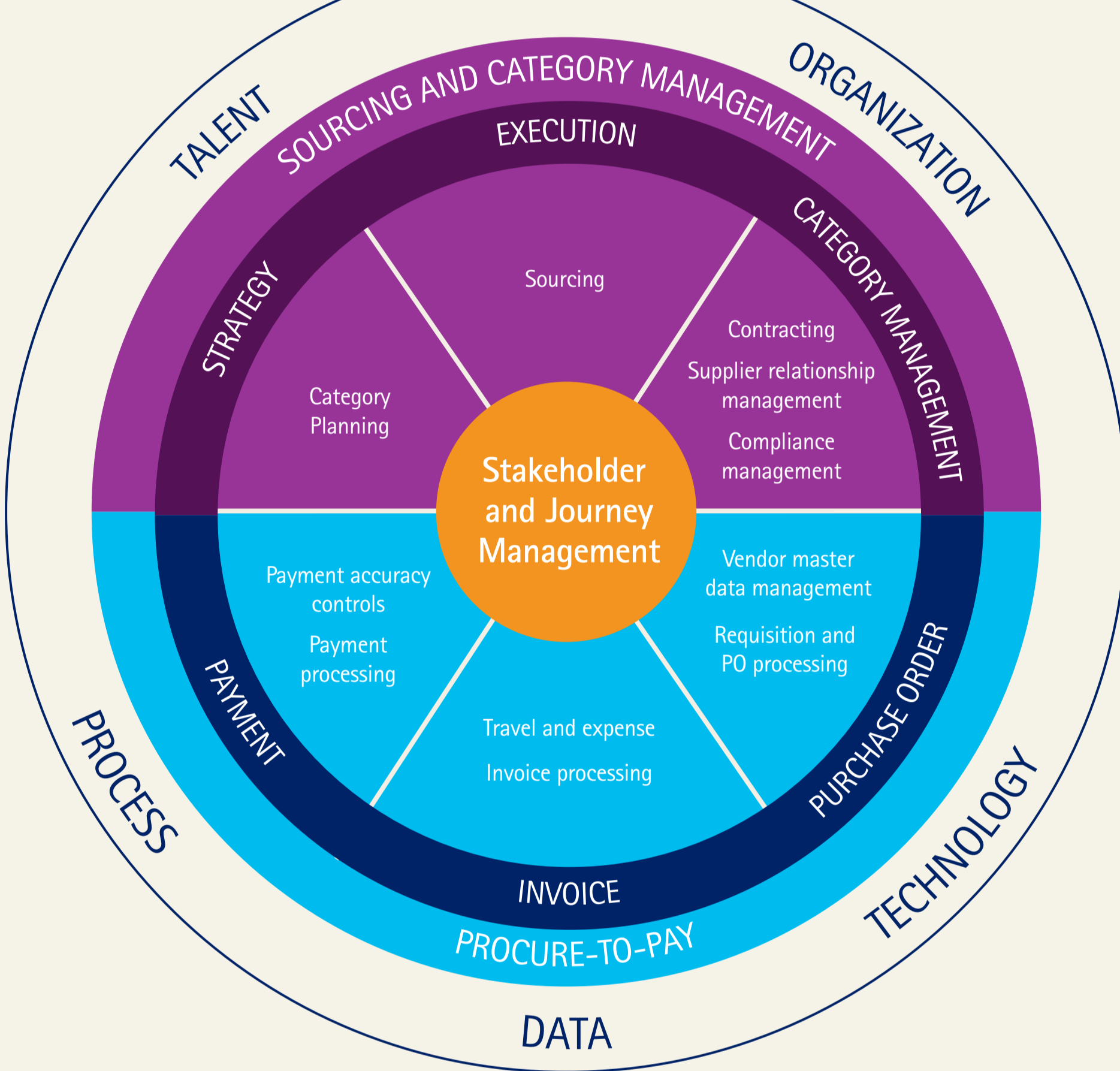
20-50%
Reduction in Operating Costs



THE OPPORTUNITY

To respond to these pressures, sourcing and procurement functions should address the following:

- Improve fragmented operating models
- Address more spend and savings across the enterprise
- Leverage technology and analytics to integrate and simplify core processes



WE BUILD TRANSFORMATIONAL SOLUTIONS THROUGH OUR CORE CAPABILITIES



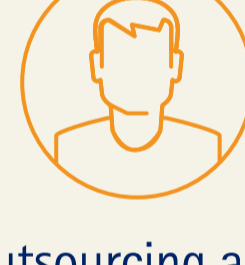
Industry Knowledge and Strategies



Business Advisory and Technology Consulting



Market Pricing Intelligence



Outsourcing and Supplementary Staffing

ACCENTURE FINANCIAL SERVICES SOURCING & PROCUREMENT SOLUTION

We offer our services across the full lifecycle of Sourcing and Procurement capabilities. We fully support integrated transformation initiatives as well as more targeted needs.

Sample offering areas include:

- Roadmaps and Assessments of the Procurement Office
- Strategic Cost Improvement (Procurement's role)
- Buying Channel Strategies/Buyer Portals
- Targeted Project and Category Sourcing
- Procurement Outsourcing Services
- Operating Model Design and Execution
- Supplier Management and Risk Mitigation
- Claims Vendor Management
- Ariba®/Coupa®/Oracle® Procurement Transformations
- Procurement Reporting and Analytics

WHY ACCENTURE

INDUSTRY RECOGNITION

- Accenture was named to the "Winner's Circle" of the 2015 HfS Research Blueprint Report for Procurement-as-a-Service*
- Accenture positioned as a leader in Gartner's 2015 Magic Quadrant for SAP Implementation Services, Worldwide**

SCALE, EXPERIENCE, RESULTS

135+



Source-to-Pay Clients

68,700

Contracts Managed

12,400

Sourcing and Procurement Professionals across Strategy, Consulting, Technology and Operations

40M

POs and Invoices Processed



\$137B

Spend Under Management



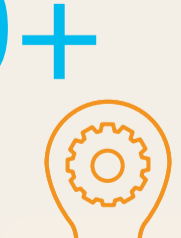
100+

Strategic Roadmaps and Target Operating Models



19,600+

Projects providing Market Intelligence for Benchmarking



45+

Cloud Transformations



- Proven track record to help deliver business value
- The use of Accenture's assets and tools add efficiencies to clients' process and technology transformations
- Deep experience and knowledge in key financial services categories (professional services, information technology)

* HfS Blueprint Report: Procurement As-a-Service 2015, by Charles Sutherland, Hema Santosh, June 21, 2015.

** Gartner, Magic Quadrant for SAP Implementation Services, Worldwide, Susan Tan, July 23, 2015. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

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