

ACCENTURE & PRORAIL: FINANCIAL REDESIGN IN SAP (IMPLEMENTATION OF S/4HANA)

VIDEO TRANSCRIPT

Hans van Leeuwen (CFO – ProRail): We have chosen S/4HANA because of the fact that we want to go digital. For digitization, it is important that a system is accessible for both the input of data from various systems and sources, and in particular, from the use of apps, which strongly supports the output of data. Thereby, creating one single data source.

Henk Bothof (CIO – ProRail): We've always worked with SAP for both asset management and the finance processes. For financial processes S/4HANA certainly is a very logical next step. Also, this is due to its power of the new type of database structure and other related benefits. There were, of course, some difficult moments in the project. In particular, we noticed that since SAP is a frontrunner implementing new solutions, certain modules were not available, while we originally thought they were. That meant we had to make other choices, Accenture has guided us in this, and that went well.

Hans van Leeuwen (CFO – ProRail): What we now notice is that the excitement significantly increased. I've had different experiences in the past. Because we reduced the number of manual tasks, the number of processes and lead

times also decreased significantly. We did not expect people to be happy with it so quickly.

Rene Hoogeveen (Technology Lead Products – Accenture) : What I am most proud of is that during the project, the team, is really working together: the business, IT, Accenture. They get very excited and everyone takes an extra step to successfully complete the project. That creates a very good atmosphere in the team and I am very proud of that.

Hans van Leeuwen (CFO – ProRail): what I thought was really cool is that in the very difficult moments, we could reflect together and make that decision.

Henk Bothof (CIO – ProRail): if you would ask me whether I would make the choice again, for Accenture and for S/4HANA, then would certainly do so. Even though the first implementation is always pretty tough and there's always a difficult period in the initial phase, I still see that we manage and are in control, so that's cool.

Hans van Leeuwen (CFO – ProRail): So, what's next? Implement the same type of system in the rest of the company. Not



necessarily S/4HANA, but the same type of system, in which the use of apps is supported, and the exchange of data, an open platform, can be achieved.

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