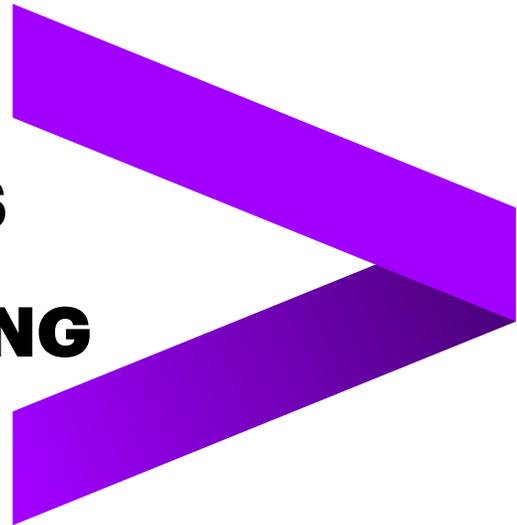


VIDEO TRANSCRIPT

COMMERCIAL BANKS CAN NOW HAVE THE POWER OF EVERYTHING



On screen: What’s next in the commercial banking digital transformation journey?

Digital transformation is here.

Whether your bank is just beginning the process, or is set up using a foundation like Salesforce and nCino for CRM and loan origination, most commercial and wholesale banks are now asking the question, “What can we do with the power of a new digital platform?”

With Accenture’s help, you can realize the Power of Everything.

To help banks organize and use data in real time, Accenture has integrated a sampling of innovative accelerators that combine your existing digital platform with data and real-time collaboration. These simple additional toolsets give you the ability to target and manage relationships at a whole new level.

They can work together to combine information from platforms such as Salesforce, nCino, Bitvore, Precision Lender, Greenwich and more.

On screen: Relationship Management Enablement

This gives you access to a new wealth of dynamic and interconnected features. It’s now possible to:

- Quickly view key performance indicators organized by what matters most
- Determine top performing relationship and portfolio managers, identify trends and take action
- Visualize loan pipelines, understand cycle types and more

On screen: Connectivity

Additionally, you can apply business intelligence to your favorite apps, like

nCino Spreads, to truly analyze key financial metrics against historical performance. Compare industry relevant benchmarks and review trends.

You can also leverage external data sets, like Greenwich for customer satisfaction scores and product recommendations

Additional external data sets, like Bitvore, bring precision, news and insights to your relationship. Or bring it to your portfolio and view all relevant information in one place.

On screen: Analytics powered solutions

This enables you to leverage the full power of a tool like Einstein Analytics by exploring billions of records of any internal or external data sources.

Now you've got the power of just about everything and need to find out about loan-pricing options. Analytics engines, such as Precision Lender for pricing optimization, help you leverage and analyze your own data, combined with market insights, for true relationship-based pricing with ease.

Leverage these solutions with Einstein Next Best Action strategies to guide users on what to do next.

On screen: Insights at your fingertips

Finally, take these insights with you on the go for whenever you need them.

So, whether you already have a secure digital platform of Salesforce, Einstein, or nCino, or you're just getting started, use these and other valuable tools, combined with Accenture's expertise, to help you manage your relationships in a whole new way. Banks can now easily prioritize workload and access the power of everything.

On screen: For further information, please contact:

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