



# TOM STUERMER ON SUPPLY CHAIN

## VIDEO TRANSCRIPT

There are three ways in which IoT is really transforming the supply chain of the future for our high-tech clients.

The first one is around manufacturing equipment itself. The ability to manage the operations of this equipment to be able to do preventative maintenance to be able to see failures in a production equipment seeming to move out of spec. It's becoming more and more important for these high-tech industries particular places like semiconductors where the tolerances is so small.

Second area is around distribution and fulfillment, right, extending that ability to sort of track assets and equipment through a lifecycle and do the distribution path. It's not only important for being able to track where the product is if it's going out to customers but it's actually becoming even more important upstream as the history of products through the distribution entities these fragmented supply chains becomes more important for security for authentication to be able to confirm that this product hasn't been tampered with.

And the third area is really around connected workers and the ability to do things like service and repair and assembly in ways that are much more efficient and productive with much lower error rates.