



# INNOVATING FOR CLIENTS— WITH BOOT-CAMP SPIRIT

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## Video Transcript

What I learned in boot camp is: You've got to improvise, you've got to adapt, you've got to overcome. And that's the key to innovation.

My name is Ray Sanchez. I'm a client service delivery lead for the San Antonio Advanced Technology Center for Accenture.

My brother made a decision to join the military, and I followed suit. That's how I ended up in the Marine Corps. The interesting part about it is we weren't really part of a military family. It was more so we became a military family.

In boot camp, they offer you the GI Bill. I really didn't know what it was, but I knew, at one point in my life, I wanted to go to college. So, it was affiliated with college, so I did it, and it was a good thing I did.

The way that we came together as Marines—that's no different from a team coming together to get the job done.

I lead a team that delivers Oracle solutions to our clients, most of which are federal or government agencies.

What I love about Accenture is that we proactively help veterans transition into the corporate world.

What I tell young veterans is that what they've learned in the military will certainly prepare them to be successful out in the corporate world. By being a part of that, bringing them on, guiding them and mentoring them and training them, it's just a rewarding experience when you see the end result, which is them being successful.