



BE YOURSELF, MAKE A DIFFERENCE.

VIDEO TRANSCRIPT

MEET OPKAR

I'm really passionate about music, that evolved in to me Deejaying Indian weddings when I was seventeen, sixteen. There's the music itself, there's kind of managing the crowd, the lights, every once in a while you have someone riding in on an elephant or a horse which makes things exciting, right. Then that evolved to Deejaying nightclubs here in New York City and then also in the UK, Singapore, Ibiza, I really got to travel the world.

And then I was just on for the next challenge, something that required me to still juggle multiple things at once and multitask and being a good consultant and a good sales director takes that skill, so I was applying a lot of what I learned from Deejaying in to my new career at Accenture.

Being a Cloud sales director means working with our clients to determine what Cloud services Accenture can offer to them on their journey to Cloud. Just like Deejaying you have to engage with the crowd and clients on a day to day basis you have to understand what they're really looking for what they want to hear and what you have to offer them.

So, I think one of the really core principles of being a great sales director at Accenture, is that engagement and it also helps when you smile.

My name is Opkar Khanduja but everyone calls me OP and I'm a Cloud Sales Director at Accenture.