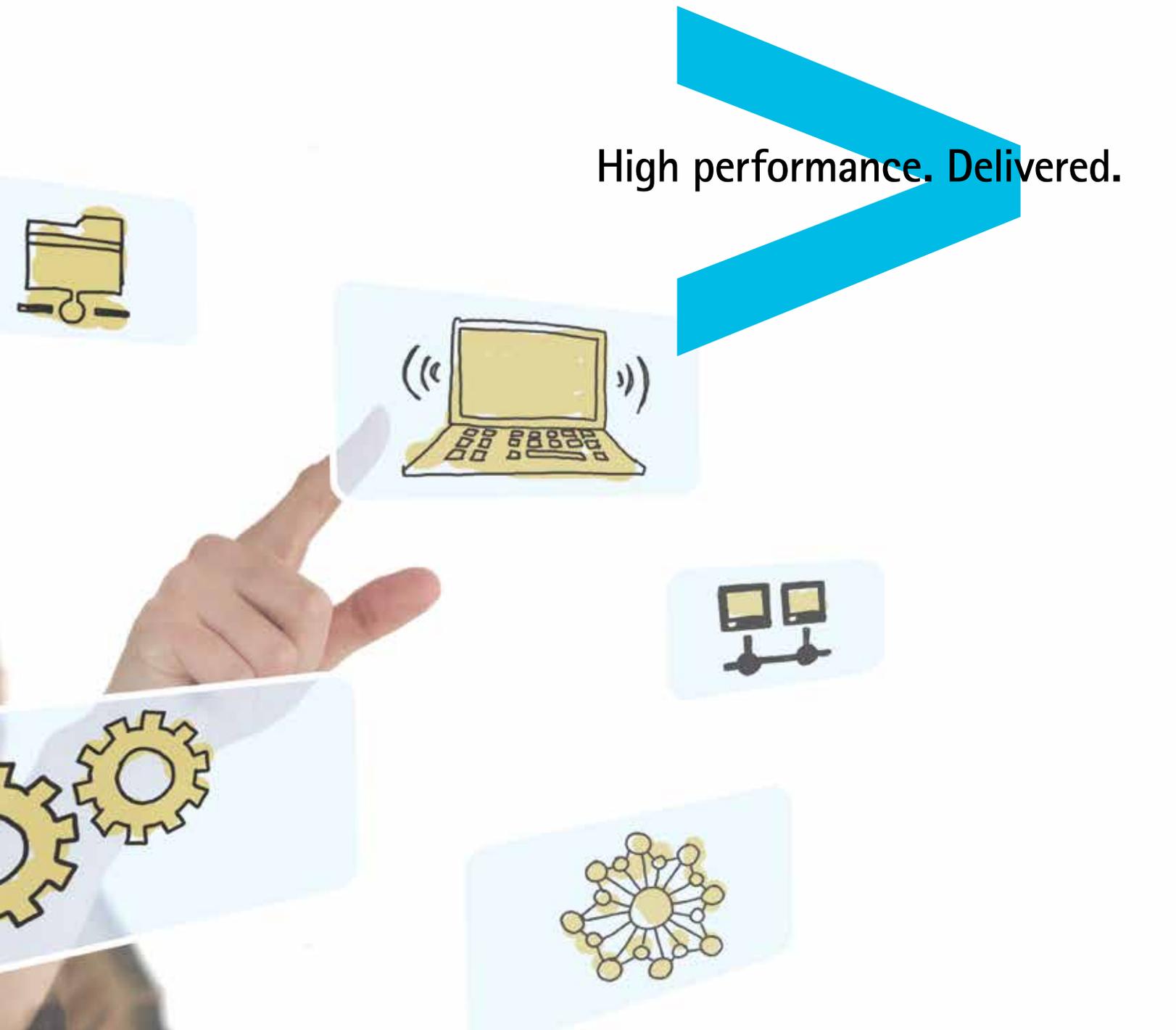


Accenture & Cisco Business Group

Distinctive, fully integrated solutions to radically evolve our clients' enterprises

High performance. Delivered.



IT can be a strategic asset: a winning direction to save money today and provide business agility for tomorrow

Transformational technology-based business solutions from two global leaders

Shrinking budgets and profit pressures can lead to a tactical trap—one that stalls innovation and leaves you with old-hat, mainstream technologies. The winning organizations are using IT strategically, right now: cost-effectively making the most of their

technology investments to help the entire business be more responsive, improve competitiveness and drive high performance. That's exactly what we can help you do.

Tap into a think tank like no other

Accenture and Cisco have teamed up to design innovative, evolutionary solutions to make your business more agile. We synergistically combine Accenture's industry-specific consulting and outsourcing services with Cisco's intelligent networks and technology architectures to bring you new and better ways to cost-effectively advance how your business uses IT to get things done.

Transition with confidence and speed

Offering a single point of contact, we team with you to assess your unique business requirements and competitive landscape. We help you shorten time to business value, become more agile and

reduce costs. Armed with field-tested methods and a practical roadmap, we'll guide you every step of the way—so you can avoid pitfalls, reduce risks and speed delivery of the bottom line—to achieve the results you're looking for.

Weave technology into the very fabric of how you do business

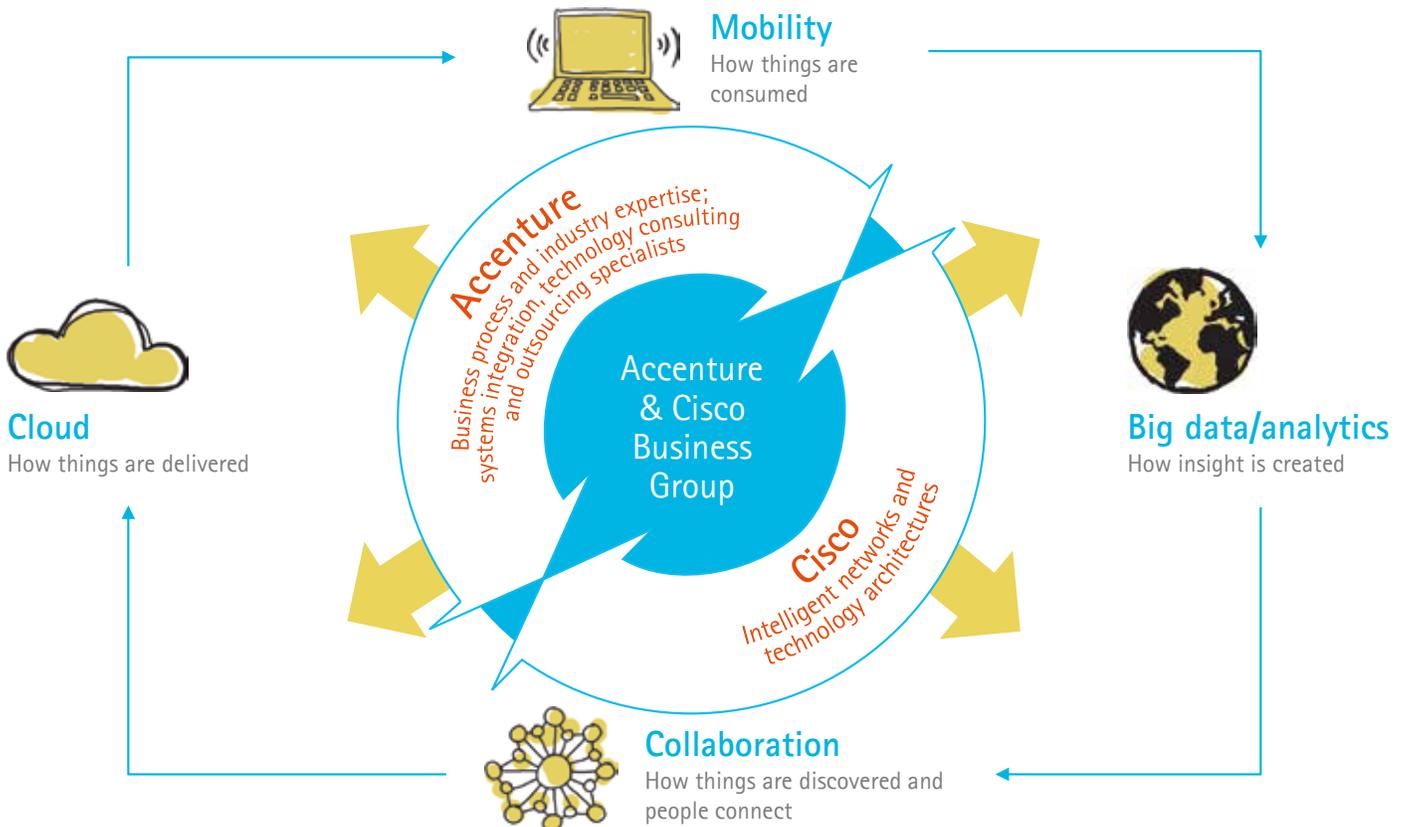
We are adamant: technology and business processes must be interwoven. We use field-tested, productivity-enhancing tools that work for everyone on your product-launching, sales-driving and customer-serving teams—and in fact, your entire organization. That's what drives agility and helps you outpace competitors.

Build on what you have today to change how you do business tomorrow

Our Solutions:

- Data Center Transformation Solutions
- Network Transformation Solutions

Figure 1: Accenture and Cisco can help you transform IT and how IT enables your business, with a field-tested, business outcome-oriented approach



Accenture
Business process and industry expertise; systems integration, technology consulting and outsourcing specialists

Cisco
Intelligent networks and technology architectures

"Accenture's customer-centric focus and approach to business transformation is a perfect complement to Cisco's industry-leading technology solutions. Working together, this important strategic partnership provides intelligent network solutions that enable clients to solve their most important business challenges and achieve sustainable business agility."

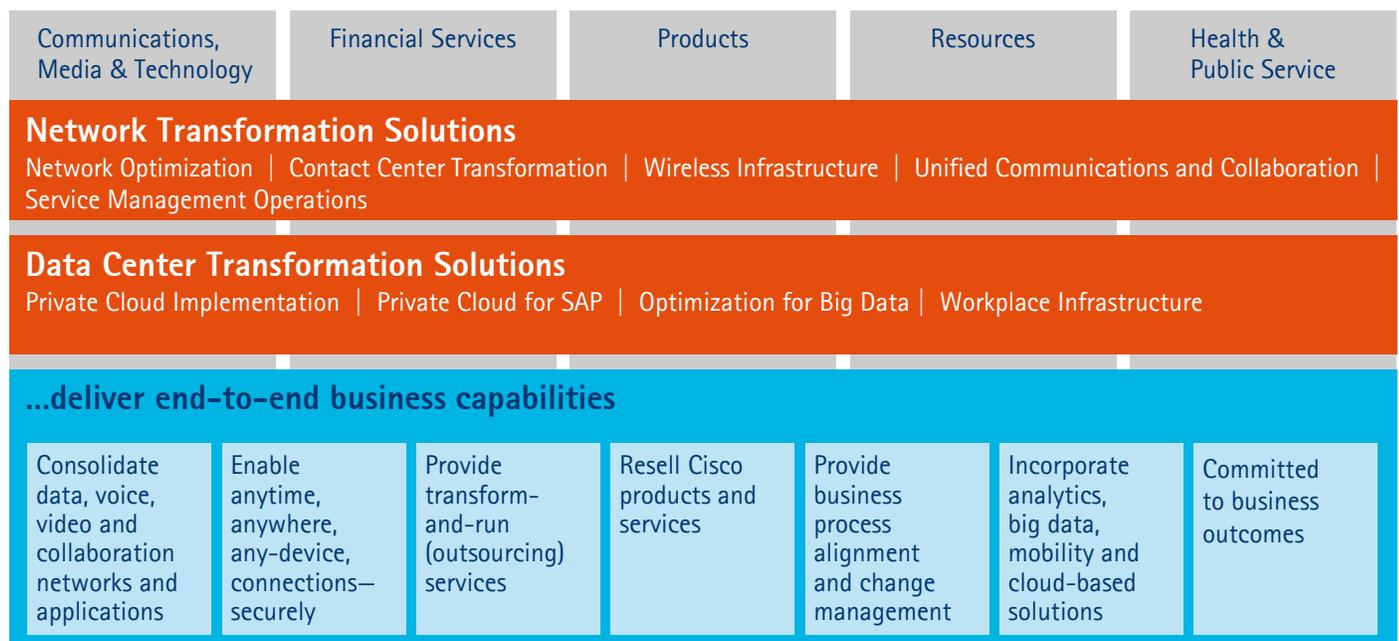
John Chambers
CEO, Cisco Systems

Case examples

We are helping some of the world's leading organizations transform their IT, delivering sustained, measurable benefits, including:

- Implemented Cisco UCS and NetApp Unified Storage Solution for **Freeport-McMoRan Copper & Gold**, providing a more open and flexible platform for SAP. Performance improvements include rapid deployment and scaling, increased speed of application performance, increased platform utilization, and reduced lead times to restore SAP, from six hours to under 15 minutes.
- Designed and implemented a converged state-wide network for voice, video and data for **the State of Arizona**, generating \$34 million savings over seven years, improving service, security and performance.
- For **Metso Mining and Construction**, Accenture created an integrated architecture for application and infrastructure services using the FlexPod™ data center platform for SAP with Cisco Validated Design, and created a hybrid cloud solution. The new virtual architecture platform provides a stable environment, with significant improvements to SAP operations, such as 30 percent reduction in dial-up response time for SAP Business Integration reporting and 80 to 95 percent reduction in time required to restore the SAP environment.
- Transformed the voice and data network for a **global financial services firm** to reduce expenses, exceeding savings targets by more than thirty percent.

Figure 2: Accenture & Cisco Business Group solutions



Discover more

As you navigate your challenges and opportunities, contact us to find out how we can help you make IT a strategic asset.

www.acbg.com

About Accenture

Accenture is a global management consulting, technology services and outsourcing company, with approximately 266,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$27.9 billion for the fiscal year ended Aug. 31, 2012. Its home page is www.accenture.com.

About Cisco

Cisco is the worldwide leader in IT that helps companies seize the opportunities of tomorrow by proving that amazing things can happen when you connect the previously unconnected. Learn more at www.cisco.com.

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