



Accenture Integration Diagnostic

High performance. Delivered.

Creating an Actionable Roadmap for Enterprise Integration

Integrating enterprise systems and processes remains a top priority for information technology executives. Integration investments must deliver real business results and help them achieve higher levels of performance. Indeed, Accenture's research shows high-performance businesses use information technology as a tool to innovate, creating more effective business models and increasing productivity. This is especially true for organizations that integrate systems and processes to achieve business objectives.

At Accenture, we are committed to helping large, diverse organizations aggressively manage and enhance their operational performance by overcoming their most complex integration challenges. This is done by streamlining and connecting business processes, systems and information to be more competitive and responsive. To help organizations ensure integration investments achieve the needed business results, we developed the Accenture Integration Diagnostic—a unique tool designed to help our clients assess their current business environment, prioritize integration investment options and create an actionable roadmap tied to strategic business objectives.

Using the Integration Diagnostic, Accenture can identify key integration opportunities, from straightforward projects to complex business process integration efforts which involve hundreds of systems and protocols and provide

seamless interaction with partners and customers. The Integration Diagnostic can help organizations quantify the value of their integration initiatives through reduced delivery costs and time to market, efficient reuse of assets and improved quality.

Maximizing Your Integration Investment

Accenture uses the Integration Diagnostic to help clients realize greater value across three areas:

- **Alignment of Enterprise Solutions and Business Strategies.** Using the Integration Diagnostic, Accenture applies proven techniques to help clients effectively analyze integration opportunities and determine an optimal, comprehensive approach to improving business process effectiveness.
- **Reduced Costs and Enhanced Return on Investment.** The Integration Diagnostic helps clients target specific ways to optimize business processes and leverage integration technologies to maximize benefit-to-cost ratios. The tool provides a cost-benefit analysis of business processes, aligning technology efforts for enhanced investment return, and provides a customized roadmap of process integration priorities.
- **Reduced Risk.** Applying quality diagnostic techniques and proven approaches from the Integration Diagnostic, Accenture helps clients minimize integration risks by focusing on

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Challenging Enterprise Integration Issues

The Accenture Integration Diagnostic can help organizations address the following challenging questions:

- How can I improve business performance across key processes, such as order-to-cash and unsynchronized customer data points?
- I want to choose the best-of-breed enterprise resource planning and customer relationship management packages, but how can I effectively and efficiently integrate these systems?
- How can I rapidly integrate information systems within my enterprise, and beyond with my customers and suppliers?
- What are the costs of building and maintaining my application interfaces, and how can I drive down those costs?
- How can I better leverage my existing investments in legacy applications?

opportunities to improve process effectiveness. The tool helps organizations avoid investments that offer minimal business value and steers them away from an unsustainable environment that cannot transform to meet changing business needs.

A Targeted, Results-Driven Approach

Accenture applies the Integration Diagnostic through the following targeted, results-driven approach:

- Confirm strategic business objectives and scope through a series of executive interviews focused on understanding the business and IT issues. Based on the interviews, identify a preliminary set of analysis scenarios and options.
- Assess current business and IT architectures and capabilities for supporting the preliminary analysis scenarios and options identified. Update the scenarios as required and confirm the approach during an executive review meeting.
- Prioritize scenarios and associated IT architecture options based on a gap and business case analysis.
- Finalize recommendations based on the output from the executive review meeting, and develop a roadmap for the high priority scenarios and options.

To help maximize the return on integration investments, the Integration Diagnostic complements the use of the Accenture Integration Accelerator. The Integration Accelerator combines a collection of proven assets with advanced methods and proven techniques to help clients dramatically streamline the design and delivery of integration-based capabilities and raise their level of performance.

Experience and Global Capabilities

Accenture has a long track record of integration, with experience spanning all major industries and regions of the world. Distinguishing aspects of our Enterprise Integration practice include:

- More than 5,900 professionals with Enterprise Integration skills.
- In-depth experience gained from more than 500 Enterprise Integration client engagements.
- Extensive knowledge base of proven assets, methodologies and techniques.
- Global delivery capability enabling us to solve clients' integration challenges wherever they are located.
- Significant business relationships with established market leaders such as BEA, Microsoft, SAP, Oracle, HP, Sun, TIBCO, SeeBeyond, webMethods, Vitria, Informatica and Kalido.

For more information on the Accenture Integration Diagnostic and related offerings, visit:
<http://www.accenture.com/ei>.

About Accenture

Accenture is a global management consulting, technology services and outsourcing company. Committed to delivering innovation, Accenture collaborates with its clients to help them become high-performance businesses and governments. With deep industry and business process expertise, broad global resources and a proven track record, Accenture can mobilize the right people, skills, and technologies to help clients improve their performance. With approximately 86,000 people in 48 countries, the company generated net revenues of US\$11.8 billion for the fiscal year ended Aug. 31, 2003. Its home page is www.accenture.com.