



NICKEL & ORACLE ERP CLOUD: TRANSFORMING FINANCE

VIDEO TRANSCRIPT

NICKEL VIDEO

Titles:

Accenture & Oracle.

We welcome you to the Datasphere.

Nickel & Oracle ERP Cloud

Andrea Cesarini, Oracle Business Group Lead Europe, Accenture:

Cloud, data & SaaS are gamechangers for the Finance Function.

Today I have with me, Olivier Jean from Nickel. He's the best example on how Oracle ERP Cloud can help a company like Nickel to deploy a finance capability at a real speed in an incredible time and enable the Finance function to move from being the economic guardian to a valued architect of the corporate.

Olivier Jean, COO Nickel:

Nickel is a fast-growing company in France, with a 2.5 million customers. We are offering banking services to these customers. And one of our kitchen henge is to scale up, meaning we need to expand internationally. And for that, we decided to partner with Oracle & Accenture to implement our ERP system. Our main challenge for us was basically the time to market and to follow basically our business strategic plan and so we were to do that in 6 months leveraging on the capabilities that Oracle was offering. Leveraging also on the standard models ERP Cloud was providing and this is how we achieved this implementation in 6 months, which is basically the foundation for future growth. And from there we were so capitalized on implementing other systems on eSourcing and EPM towards the goal basically to be able to manage in one system all the data of the company and to become a true business partner for the Finance function.



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Phillipe Montmartin, Market Unit Lead Gallia:

Hello, Olivier. Can you elaborate on the approach/methodology to deliver your project in 6 months?

Olivier Jean: Yes. So basically, we teamed up to elaborate a new agile methodology to deploy the ERP...so meaning we've done sprints with the teams, looking at different focus... one sprint on an account payable and one on country balance and so one.

And that's the way we work with you as a team basically and to prototype the system, so to show the end-user how it was done, what it looks like and then to update the project based on their feedback and working in a very agile way to deliver the project in six months.

Philippe Montmartin: Can you share with us three main benefits for your project?

Olivier Jean: The main benefit for us was to get a modern up-to-date system, so state of the art system. That's the first thing we've achieved.

The second one is to build basically a core model to harmonize our process. And this one, we were also able to achieve it also.

And the last one basically is to have a system that's data-driven, so meaning where we can integrate data from the business also and to have a cockpit to monitor the business in the end.

Philippe Montmartin: OK, so very great to hear that the initial objectives were reached. What are now the next steps for you?

Olivier Jean: The next step for us is back to business, so to use what we've built as a core system and to really start in new countries, so typically it is what we are doing now in Belgium and Portugal and next year in Germany and other countries to follow the following years.



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Philippe Montmartin: Thank you, Olivier.

Olivier Jean: You're welcome.

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